

**ACCOUNTS RECEIVABLE REPORT AS OF 12.31.24**

| Date Generated | Renewal Month | # Invoices Sent | # Unpaid Invoices | Value of Renewals   | Credits/Drops        | Updated Value        | Unpaid Balance     | Amt Paid    | % Paid to Renewals Sent        |
|----------------|---------------|-----------------|-------------------|---------------------|----------------------|----------------------|--------------------|-------------|--------------------------------|
| 12.1.23        | Jan-24        | 31              | 0                 | \$7,180.00          | (\$2,740.00)         | \$4,440.00           | \$0.00             | \$4,440.00  | 62%                            |
| 1.2.24         | Feb-24        | 34              | 1                 | \$12,355.00         | (\$2,763.00)         | \$9,592.00           | \$1,237.50         | \$8,354.50  | 68%                            |
| 2.1.24         | Mar-24        | 42              | 0                 | \$12,614.25         | (\$3,993.00)         | \$8,621.25           | \$0.00             | \$8,621.25  | 68%                            |
| 3.1.24         | Apr-24        | 27              | 4                 | \$8,815.00          | (\$539.00)           | \$8,276.00           | \$1,703.50         | \$6,572.50  | 75%                            |
| 4.1.24         | May-24        | 33              | 4                 | \$10,257.50         | (\$2,836.00)         | \$7,421.50           | \$1,314.50         | \$6,107.00  | 60%                            |
| 5.1.24         | Jun-24        | 18              | 5                 | \$5,458.00          | \$0.00               | \$5,458.00           | \$1,278.00         | \$4,180.00  | 77%                            |
| 6.3.24         | Jul-24        | 12              | 3                 | \$3,113.00          | \$0.00               | \$3,113.00           | \$1,045.00         | \$2,068.00  | 66%                            |
| 7.1.24         | Aug-24        | 33              | 7                 | \$9,861.50          | (\$506.00)           | \$9,355.50           | \$1,908.50         | \$7,447.00  | 76%                            |
| 8.2.24         | Sep-24        | 15              | 5                 | \$4,485.25          | \$0.00               | \$4,485.25           | \$1,281.50         | \$3,203.75  | 71%                            |
| 9.3.24         | Oct-24        | 29              | 10                | \$9,097.00          | (\$269.50)           | \$8,827.50           | \$3,476.00         | \$5,351.50  | 59%                            |
| 10.1.24        | Nov-24        | 27              | 10                | \$7,846.50          | \$0.00               | \$7,846.50           | \$2,654.50         | \$5,192.00  | 66%                            |
| 11.4.24        | Dec-24        | 50              | 20                | \$21,928.50         | (\$2,744.50)         | \$19,184.00          | \$6,853.50         | \$12,330.50 | 56%                            |
|                |               |                 | <b>2024 TOTAL</b> | <b>\$113,011.50</b> | <b>(\$16,391.00)</b> | <b>AR 2024 Dues</b>  | <b>\$22,752.50</b> |             | <b>67% 2024 Average % Paid</b> |
| 12.2.24        | Jan-25        | 26              | 24                | \$6,163.00          | \$0.00               | \$6,163.00           | \$5,764.00         | \$399.00    | 6%                             |
|                |               |                 |                   |                     |                      | <b>AR 2025 Dues</b>  | <b>\$5,764.00</b>  |             | <b>6% 2025 Average % Paid</b>  |
|                |               |                 |                   |                     |                      | <b>Total AR Dues</b> | <b>\$28,516.50</b> |             |                                |
| 1.6.25         | Feb-25        | 31              | 31                | \$13,092.50         | \$0.00               | \$13,092.50          | \$13,092.50        | \$0.00      |                                |
|                |               |                 | <b>2025 TOTAL</b> | <b>\$19,255.50</b>  | <b>\$0.00</b>        |                      |                    |             |                                |

**Per ChamberMaster AR Report 12.31.24**

|               |                    |
|---------------|--------------------|
| Current       | \$5,764.00         |
| 1-30 Days     | \$6,923.50         |
| 31-60 Days    | \$324.50           |
| 61-90 Days    | \$6,636.50         |
| 91 - 120 Days | \$0.00             |
| 120+ Days     | \$11,400.23        |
| <b>AR 90+</b> | <b>\$11,400.23</b> |
| Ratio         | 37%                |
|               | <b>\$31,048.73</b> |

**CATEGORY BREAKOUT OF AR as of 12.31.24**

|                |                  |
|----------------|------------------|
| Ribbon Cutting | \$267.73         |
| Events         | \$100.00 WBC     |
| Sponsorships   | \$425.00 WBC     |
| Sponsorships   | \$250.00 After 5 |
| Advertising    | \$10.00          |
| Dues           | \$28,516.50      |