Fauquier Chamber

Profit and Loss

January - October, 2023

	JAN 2023	FEB 2023	MAR 2023	APR 2023	MAY 2023	JUN 2023	JUL 2023	AUG 2023	SEP 2023	OCT 2023	TOTAL
Income											
4010 MEMBERSHIP INCOME											$0.00
4011 Admin Fees Income	250.00	250.00	250.00	500.00	300.00	50.00	100.00	450.00	100.00	150.00	$2,400.00
4012 Renewal Member Dues Income	3,180.00	8,945.00	5,695.00	6,780.00	7,622.50	3,115.00	5,015.00	6,850.00	3,127.50	6,555.00	$56,885.00
4013 New Member Dues Income	1,180.00	1,315.00	1,345.00	3,160.00	1,570.00	245.00	490.00	2,215.00	410.00	835.00	$12,765.00
Total 4010 MEMBERSHIP INCOME	4,610.00	10,510.00	7,290.00	10,440.00	9,492.50	3,410.00	5,605.00	9,515.00	3,637.50	7,540.00	$72,050.00
4100 EVENTS INCOME											$0.00
4110 Valor Awards Income											$0.00
4111 Valor Awards Sponsorship Income		1,550.00	3,725.00	5,066.07							$10,341.07
4112 Valor Awards Attendee Income			250.00	1,500.00							$1,750.00
4115 Valor Awards Expense				-10,914.58	-21.06						$ -10,935.64
Total 4110 Valor Awards Income		1,550.00	3,975.00	-4,348.51	-21.06						$1,155.43
4120 Festival Income											$0.00
4121 Festival Sponsorship Income								1,750.00			$1,750.00
4123 Festival Booth Fees Income					9,600.00	5,237.50	4,550.00	525.00	1,187.50	-7,516.67	$13,583.33
4125 Festival Expense	-103.98				-30.00		-50.00	-37.50	-474.28	-1,588.45	$ -2,284.21
Total 4120 Festival Income	-103.98				9,570.00	5,237.50	4,500.00	2,237.50	713.22	-9,105.12	$13,049.12
4130 Legislative Events Income											$0.00
4132 Legislative Events Attendee Income	1,160.00			15.00		30.00				15.00	$1,220.00
4135 Legislativ Events Expense		-754.07			-380.24					-16.24	$ -1,150.55
4137 Economic Summit Attendee Income									43.00		$43.00
Total 4130 Legislative Events Income	1,160.00	-754.07		15.00	-380.24	30.00			43.00	-1.24	$112.45
4140 BPOY Income											$0.00
4141 BPOY Sponsorshop Income										3,400.00	$3,400.00
4142 BPOY Attendee Income										1,600.00	$1,600.00
4145 BPOY Expense								-1,842.75	-3,761.22	-1,842.75	$ -7,446.72
Total 4140 BPOY Income								-1,842.75	-3,761.22	3,157.25	$ -2,446.72
4160 Member Orientation											$0.00
4161 Member Orientation Sponsorship	43.50	34.50	52.50	44.00	135.50	41.00	214.50	24.00	41.00	24.00	$654.50
4165 Member Orientation Expenses		-58.35		-158.94	-320.53	-77.35	-57.61	-66.47	-93.59		$ -832.84
Total 4160 Member Orientation	43.50	-23.85	52.50	-114.94	-185.03	-36.35	156.89	-42.47	-52.59	24.00	$ -178.34
4170 After 5											$0.00
4171 After 5 Sponsorship	150.00					450.00		1,290.00	100.00		$1,990.00
4175 After 5 Expense				-720.82				-600.00	100.00		$ -1,220.82
Total 4170 After 5	150.00			-720.82		450.00		690.00	200.00		$769.18
4180 Before 9											$0.00
4185 Before 9 Expenses		-315.15			-104.24	-12.00					$ -431.39
Total 4180 Before 9		-315.15			-104.24	-12.00					$ -431.39
Total 4100 EVENTS INCOME	1,249.52	456.93	4,027.50	-5,169.27	8,879.43	5,669.15	4,656.89	1,042.28	-2,857.59	-5,925.11	$12,029.73
4200 NON DUES INCOME											$0.00
4204 Corporate Sponsorship Income	6,105.00	3,040.00	7,350.00	3,905.00							$20,400.00
4208 Advertising Sponsorships	680.00	720.00	100.00	0.00	100.00			100.00		10.00	$1,710.00
4800 Donated "Rent" Income-New Space	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	$7,764.60
Total 4200 NON DUES INCOME	7,561.46	4,536.46	8,226.46	4,681.46	876.46	776.46	776.46	876.46	776.46	786.46	$29,874.60
4300 ADVERTISING INCOME											$0.00
4310 Business Directory Income					625.00						$625.00
4311 Business Directory Expense					-625.00						$ -625.00
Total 4300 ADVERTISING INCOME					0.00						$0.00
4400 MEMBERSHIP ACTIVITIES INCOME											$0.00
4410 FYPG Events Income											$0.00
4415 FYPG Events Expense	-131.22						-45.40				$ -176.62
Total 4410 FYPG Events Income	-131.22						-45.40				$ -176.62
4420 WBC Events Income											$0.00
4421 WBC Events Attendee Income			1,500.00	90.00	270.00	1,025.00	30.00	30.00	1,020.00	300.00	$4,265.00
4422 WBC Events Sponsorship Income		3,825.00	5,100.00	850.00	425.00	425.00					$10,625.00
4425 WBC Event Expense			-750.00	-2,005.46			-1,500.00		-685.00	-2,500.40	$ -7,440.86
Total 4420 WBC Events Income		3,825.00	5,850.00	-1,065.46	695.00	1,450.00	-1,470.00	30.00	335.00	-2,200.40	$7,449.14
4430 Member Luncheon Income											$0.00
4432 Member Luncheon Attendee Income	25.00	530.00	325.00	275.00	345.00	85.00		90.00	220.00	75.00	$1,970.00
4435 Members Luncheon Expense	-150.00	-150.00	-376.61	-144.10	-154.92				-144.83	-215.60	$ -1,336.06
Total 4430 Member Luncheon Income	-125.00	380.00	-51.61	130.90	190.08	85.00		90.00	75.17	-140.60	$633.94
Total 4400 MEMBERSHIP ACTIVITIES INCOME	-256.22	4,205.00	5,798.39	-934.56	885.08	1,535.00	-1,515.40	120.00	410.17	-2,341.00	$7,906.46
Total Income	$13,164.76	$19,708.39	$25,342.35	$9,017.63	$20,133.47	$11,390.61	$9,522.95	$11,553.74	$1,966.54	$60.35	$121,860.79
GROSS PROFIT	$13,164.76	$19,708.39	$25,342.35	$9,017.63	$20,133.47	$11,390.61	$9,522.95	$11,553.74	$1,966.54	$60.35	$121,860.79
Expenses											
5001 Advertising Expense			375.00	375.00	375.00				1,064.60	1,040.60	$3,230.20
5003 Bookkeeping Expense	1,250.00	1,000.00	1,250.00	1,437.50	1,400.00	1,000.00	1,050.00	1,150.00	1,000.00	1,500.00	$12,037.50
5007 Contract Labor Expense	150.00			315.00		260.00					$725.00
5009 Contributions Expense	103.14	100.00	215.00								$418.14
5011 Cr Card Processing & Bank Charges Expense	224.29	268.15	321.76	162.35	240.82	83.79	52.50	183.47	70.60	268.68	$1,876.41
5015 Dues & Subscriptions Expense	151.00	696.00	476.00	200.00	101.00	347.00	300.82	121.00	121.00	171.00	$2,684.82
5018 Insurance Expense											$0.00
5019 General Insurance Expense				1,009.00	964.00						$1,973.00
Total 5018 Insurance Expense				1,009.00	964.00						$1,973.00
5023 Meetings / Conventions Expense	250.00	125.00						145.00			$520.00
5025 Membership Expense	218.33	46.90	361.50	429.38	190.87	87.86	240.27	140.31	16.14		$1,731.56
5030 Meals & Entertainment											$0.00
5032 Meals - 50%	37.17	72.04					66.47			104.61	$280.29
Total 5030 Meals & Entertainment	37.17	72.04					66.47			104.61	$280.29
5031 Office Supplies Expense	167.40	2,266.18	117.19	430.80	245.92	31.57	196.90	-24.23		79.47	$3,511.20

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5033 Payroll Processing Expense	102.00	100.25	102.00	102.00	102.00	195.25	100.25	7.00	102.00	107.00	$1,019.75
5035 Payroll Tax Expense	783.79	677.68	677.87	742.23	730.64	663.73	622.54	737.49	740.95	723.78	$7,100.70
5039 Postage & Delivery Expense		202.00	36.67	63.00	201.00				200.00		$702.67
5048 Rent Expense - PATH Bldg	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	$7,764.60
5049 Repairs & Maintenance Expense				433.65							$433.65
5051 Simple IRA Company Contribution Expense	230.00	230.00	230.00	230.00	230.00	115.00	115.00				$1,380.00
5053 Technology Expense											$0.00
6054 Software Costs	831.19	1,208.60	844.72	3,128.65	723.14	953.99	608.99	590.68	605.50	694.07	$10,189.53
6055 Utility Costs	265.46		272.92	272.92	272.92	273.03	273.03	273.03	274.12	274.12	$2,451.55
6056 Equipment Rental	405.62		569.17	460.37	616.16	187.86		187.86	266.36	407.37	$3,100.77
6057 IT Services	104.00		78.00	535.00		275.00	100.00		25.00		$1,117.00
Total 5053 Technology Expense	1,606.27	1,208.60	1,764.81	4,396.94	1,612.22	1,689.88	982.02	1,051.57	1,170.98	1,375.56	$16,858.85
5055 Telephone Expense	128.81	128.81					171.91	108.36	108.36	108.36	$754.61
5060 Wages Expense											$0.00
5063 Wages_Admin	1,515.00	1,050.00	1,065.00	1,815.00	1,680.00	900.00	420.00	1,760.00	1,800.00	1,600.00	$13,605.00
5064 Wages_Exec Director	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	$76,666.60
Total 5060 Wages Expense	9,181.66	8,716.66	8,731.66	9,481.66	9,346.66	8,566.66	8,086.66	9,426.66	9,466.66	9,266.66	$90,271.60
5065 Website Development Expense			250.00	149.00	149.00	151.98	151.98	151.98	151.98	151.98	$1,307.90
Unapplied Cash Bill Payment Expense-1				0.00							$0.00
Total Expenses	$15,360.32	$16,614.73	$15,685.92	$20,733.97	$16,665.59	$13,969.18	$12,913.78	$13,975.07	$14,989.73	$15,674.16	$156,582.45
NET OPERATING INCOME	$ -2,195.56	$3,093.66	$9,656.43	$ -11,716.34	$3,467.88	$ -2,578.57	$ -3,390.83	$ -2,421.33	$ -13,023.19	$ -15,613.81	$ -34,721.66
Other Income											
7005 Investment Income	10.36	16.96	3.96	18.02	3.92	10.10	16.28	3.01	8.98	8.18	$99.77
7010 Unrealized Gains/Losses		197.24	-145.84	542.86	-623.26	229.50	466.25	206.12	66.23	25.04	$964.14
Previous Year Income	3,430.00	1,900.00			590.00	200.00					$6,120.00
Total Other Income	$3,440.36	$2,114.20	$ -141.88	$560.88	$ -29.34	$439.60	$482.53	$209.13	$75.21	$33.22	$7,183.91
Other Expenses											
Previous Year's Expenses	700.00	500.00									$1,200.00
Total Other Expenses	$700.00	$500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$1,200.00
NET OTHER INCOME	$2,740.36	$1,614.20	$ -141.88	$560.88	$ -29.34	$439.60	$482.53	$209.13	$75.21	$33.22	$5,983.91
NET INCOME	$544.80	$4,707.86	$9,514.55	$ -11,155.46	$3,438.54	$ -2,138.97	$ -2,908.30	$ -2,212.20	$ -12,947.98	$ -15,580.59	$ -28,737.75