

Fauquier Chamber

Profit and Loss Comparison

October 2023

	TOTAL			
	OCT 2023	OCT 2022 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	150.00	250.00	-40.00 %	248.55 %
4012 Renewal Member Dues Income	6,555.00	8,447.50	-22.40 %	10,861.64 %
4013 New Member Dues Income	835.00	1,245.00	-32.93 %	1,383.60 %
Total 4010 MEMBERSHIP INCOME	7,540.00	9,942.50	-24.16 %	12,493.79 %
4100 EVENTS INCOME				
4120 Festival Income				
4123 Festival Booth Fees Income	-7,516.67	545.00	-1,479.21 %	-12,455.13 %
4125 Festival Expense	-1,588.45	-276.95	-473.55 %	-2,632.06 %
Total 4120 Festival Income	-9,105.12	268.05	-3,496.80 %	-15,087.19 %
4130 Legislative Events Income				
4132 Legislative Events Attendee Income	15.00			24.86 %
4135 Legislativ Events Expense	-16.24			-26.91 %
Total 4130 Legislative Events Income	-1.24			-2.05 %
4140 BPOY Income				
4141 BPOY Sponsorshop Income	3,400.00	9,050.00	-62.43 %	5,633.80 %
4142 BPOY Attendee Income	1,600.00	3,901.00	-58.98 %	2,651.20 %
4145 BPOY Expense	-1,842.75	-11,083.50	83.37 %	-3,053.44 %
Total 4140 BPOY Income	3,157.25	1,867.50	69.06 %	5,231.57 %
4160 Member Orientation				
4161 Member Orientation Sponsorship	24.00	25.00	-4.00 %	39.77 %
4165 Member Orientation Expenses		-88.64	100.00 %	
Total 4160 Member Orientation	24.00	-63.64	137.71 %	39.77 %
Total 4100 EVENTS INCOME	-5,925.11	2,071.91	-385.97 %	-9,817.91 %
4200 NON DUES INCOME				
4204 Corporate Sponsorship Income		4,750.00	-100.00 %	
4208 Advertising Sponsorships	10.00	100.00	-90.00 %	16.57 %
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	1,286.59 %
Total 4200 NON DUES INCOME	786.46	5,626.46	-86.02 %	1,303.16 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4412 FYPG Events Attendee Income		140.00	-100.00 %	
4415 FYPG Events Expense		-52.59	100.00 %	
Total 4410 FYPG Events Income		87.41	-100.00 %	
4420 WBC Events Income				
4421 WBC Events Attendee Income	300.00	2,050.00	-85.37 %	497.10 %
4422 WBC Events Sponsorship Income		1,000.00	-100.00 %	
4425 WBC Event Expense	-2,500.40			-4,143.16 %
Total 4420 WBC Events Income	-2,200.40	3,050.00	-172.14 %	-3,646.06 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	75.00			124.28 %

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4435 Members Luncheon Expense	-215.60			-357.25 %
Total 4430 Member Luncheon Income	-140.60			-232.97 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	-2,341.00	3,137.41	-174.62 %	-3,879.04 %
Total Income	\$60.35	\$20,778.28	-99.71 %	100.00 %
GROSS PROFIT	\$60.35	\$20,778.28	-99.71 %	100.00 %
Expenses				
5001 Advertising Expense	1,040.60			1,724.28 %
5003 Bookkeeping Expense	1,500.00	1,275.00	17.65 %	2,485.50 %
5011 Cr Card Processing & Bank Charges Expense	268.68	598.11	-55.08 %	445.20 %
5015 Dues & Subscriptions Expense	171.00	101.00	69.31 %	283.35 %
5023 Meetings / Conventions Expense		335.63	-100.00 %	
5025 Membership Expense		392.82	-100.00 %	
5030 Meals & Entertainment				
5032 Meals - 50%	104.61			173.34 %
5038 Meals - 100%		42.00	-100.00 %	
Total 5030 Meals & Entertainment	104.61	42.00	149.07 %	173.34 %
5031 Office Supplies Expense	79.47	317.81	-74.99 %	131.68 %
5033 Payroll Processing Expense	107.00	102.00	4.90 %	177.30 %
5035 Payroll Tax Expense	723.78	569.68	27.05 %	1,199.30 %
5039 Postage & Delivery Expense		201.00	-100.00 %	
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	1,286.59 %
5051 Simple IRA Company Contribution Expense		200.00	-100.00 %	
5053 Technology Expense				
6054 Software Costs	694.07	565.63	22.71 %	1,150.07 %
6055 Utility Costs	274.12			454.22 %
6056 Equipment Rental	407.37	187.86	116.85 %	675.01 %
Total 5053 Technology Expense	1,375.56	753.49	82.56 %	2,279.30 %
5055 Telephone Expense	108.36	128.81	-15.88 %	179.55 %
5060 Wages Expense				
5063 Wages_Admin	1,600.00	780.00	105.13 %	2,651.20 %
5064 Wages_Exec Director	7,666.66	6,666.66	15.00 %	12,703.66 %
Total 5060 Wages Expense	9,266.66	7,446.66	24.44 %	15,354.86 %
5065 Website Development Expense	151.98			251.83 %
Total Expenses	\$15,674.16	\$13,240.47	18.38 %	25,972.10 %
NET OPERATING INCOME	\$ -15,613.81	\$7,537.81	-307.14 %	-25,872.10 %
Other Income				
7005 Investment Income	8.18	17.09	-52.14 %	13.55 %
7010 Unrealized Gains/Losses	25.04	1,032.31	-97.57 %	41.49 %
Total Other Income	\$33.22	\$1,049.40	-96.83 %	55.05 %
NET OTHER INCOME	\$33.22	\$1,049.40	-96.83 %	55.05 %
NET INCOME	\$ -15,580.59	\$8,587.21	-281.44 %	-25,817.05 %

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