

# Fauquier Chamber

## Profit and Loss

January - April, 2023

	JAN 2023	FEB 2023	MAR 2023	APR 2023	TOTAL
Income					
4010 MEMBERSHIP INCOME					\$0.00
4011 Admin Fees Income	250.00	250.00	250.00	500.00	\$1,250.00
4012 Renewal Member Dues Income	3,180.00	8,945.00	5,695.00	6,780.00	\$24,600.00
4013 New Member Dues Income	1,180.00	1,315.00	1,345.00	3,160.00	\$7,000.00
<b>Total 4010 MEMBERSHIP INCOME</b>	<b>4,610.00</b>	<b>10,510.00</b>	<b>7,290.00</b>	<b>10,440.00</b>	<b>\$32,850.00</b>
4100 EVENTS INCOME					\$0.00
4110 Valor Awards Income					\$0.00
4111 Valor Awards Sponsorship Income		1,550.00	3,725.00	5,066.07	\$10,341.07
4112 Valor Awards Attendee Income			250.00	1,500.00	\$1,750.00
4115 Valor Awards Expense				-10,914.58	\$ -10,914.58
<b>Total 4110 Valor Awards Income</b>		<b>1,550.00</b>	<b>3,975.00</b>	<b>-4,348.51</b>	<b>\$1,176.49</b>
4120 Festival Income					\$0.00
4125 Festival Expense	-103.98				\$ -103.98
<b>Total 4120 Festival Income</b>	<b>-103.98</b>				<b>\$ -103.98</b>
4130 Legislative Events Income					\$0.00
4132 Legislative Events Attendee Income	1,160.00			15.00	\$1,175.00
4135 Legislativ Events Expense		-754.07			\$ -754.07
<b>Total 4130 Legislative Events Income</b>	<b>1,160.00</b>	<b>-754.07</b>		<b>15.00</b>	<b>\$420.93</b>
4160 Member Orientation					\$0.00
4161 Member Orientation Sponsorship	43.50	34.50	52.50	44.00	\$174.50
4165 Member Orientation Expenses		-58.35		-158.94	\$ -217.29
<b>Total 4160 Member Orientation</b>	<b>43.50</b>	<b>-23.85</b>	<b>52.50</b>	<b>-114.94</b>	<b>\$ -42.79</b>
4170 After 5					\$0.00
4171 After 5 Sponsorship	150.00				\$150.00
4175 After 5 Expense				-720.82	\$ -720.82
<b>Total 4170 After 5</b>	<b>150.00</b>			<b>-720.82</b>	<b>\$ -570.82</b>
4180 Before 9					\$0.00
4185 Before 9 Expenses		-315.15			\$ -315.15
<b>Total 4180 Before 9</b>		<b>-315.15</b>			<b>\$ -315.15</b>
<b>Total 4100 EVENTS INCOME</b>	<b>1,249.52</b>	<b>456.93</b>	<b>4,027.50</b>	<b>-5,169.27</b>	<b>\$564.68</b>
4200 NON DUES INCOME					\$0.00
4204 Corporate Sponsorship Income	6,105.00	3,040.00	7,350.00	3,905.00	\$20,400.00
4208 Advertising Sponsorships	680.00	720.00	100.00	0.00	\$1,500.00
4800 Donated "Rent" Income-New Space	776.46	776.46	776.46	776.46	\$3,105.84
<b>Total 4200 NON DUES INCOME</b>	<b>7,561.46</b>	<b>4,536.46</b>	<b>8,226.46</b>	<b>4,681.46</b>	<b>\$25,005.84</b>
4400 MEMBERSHIP ACTIVITIES INCOME					\$0.00
4410 FYPG Events Income					\$0.00
4415 FYPG Events Expense	-131.22				\$ -131.22
<b>Total 4410 FYPG Events Income</b>	<b>-131.22</b>				<b>\$ -131.22</b>
4420 WBC Events Income					\$0.00
4421 WBC Events Attendee Income			1,500.00	90.00	\$1,590.00

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4422 WBC Events Sponsorship Income		3,825.00	5,100.00	850.00	\$9,775.00
4425 WBC Event Expense			-750.00	-2,005.46	\$ -2,755.46
<b>Total 4420 WBC Events Income</b>		<b>3,825.00</b>	<b>5,850.00</b>	<b>-1,065.46</b>	<b>\$8,609.54</b>
4430 Member Luncheon Income					\$0.00
4432 Member Luncheon Attendee Income	25.00	530.00	325.00	275.00	\$1,155.00
4435 Members Luncheon Expense	-150.00	-150.00	-376.61	-144.10	\$ -820.71
<b>Total 4430 Member Luncheon Income</b>	<b>-125.00</b>	<b>380.00</b>	<b>-51.61</b>	<b>130.90</b>	<b>\$334.29</b>
<b>Total 4400 MEMBERSHIP ACTIVITIES INCOME</b>	<b>-256.22</b>	<b>4,205.00</b>	<b>5,798.39</b>	<b>-934.56</b>	<b>\$8,812.61</b>
<b>Total Income</b>	<b>\$13,164.76</b>	<b>\$19,708.39</b>	<b>\$25,342.35</b>	<b>\$9,017.63</b>	<b>\$67,233.13</b>
GROSS PROFIT	<b>\$13,164.76</b>	<b>\$19,708.39</b>	<b>\$25,342.35</b>	<b>\$9,017.63</b>	<b>\$67,233.13</b>
Expenses					
5001 Advertising Expense			375.00	375.00	\$750.00
5003 Bookkeeping Expense	1,250.00	1,000.00	1,250.00	1,437.50	\$4,937.50
5007 Contract Labor Expense	150.00			315.00	\$465.00
5009 Contributions Expense	103.14	100.00	215.00		\$418.14
5011 Cr Card Processing & Bank Charges Expense	224.29	268.15	321.76	162.35	\$976.55
5015 Dues & Subscriptions Expense	151.00	696.00	476.00	200.00	\$1,523.00
5018 Insurance Expense					\$0.00
5019 General Insurance Expense				1,009.00	\$1,009.00
<b>Total 5018 Insurance Expense</b>				<b>1,009.00</b>	<b>\$1,009.00</b>
5023 Meetings / Conventions Expense	250.00	125.00			\$375.00
5025 Membership Expense	218.33	46.90	361.50	429.38	\$1,056.11
5030 Meals & Entertainment					\$0.00
5032 Meals - 50%	37.17	72.04			\$109.21
<b>Total 5030 Meals &amp; Entertainment</b>	<b>37.17</b>	<b>72.04</b>			<b>\$109.21</b>
5031 Office Supplies Expense	167.40	2,266.18	117.19	430.80	\$2,981.57
5033 Payroll Processing Expense	102.00	100.25	102.00	102.00	\$406.25
5035 Payroll Tax Expense	783.79	677.68	677.87	742.23	\$2,881.57
5039 Postage & Delivery Expense		202.00	36.67	63.00	\$301.67
5048 Rent Expense - PATH Bldg	776.46	776.46	776.46	776.46	\$3,105.84
5049 Repairs & Maintenance Expense				433.65	\$433.65
5051 Simple IRA Company Contribution Expense	230.00	230.00	230.00	230.00	\$920.00
5053 Technology Expense					\$0.00
6054 Software Costs	831.19	1,208.60	844.72	3,128.65	\$6,013.16
6055 Utility Costs	265.46		272.92	272.92	\$811.30
6056 Equipment Rental	405.62		569.17	460.37	\$1,435.16
6057 IT Services	104.00		78.00	535.00	\$717.00
<b>Total 5053 Technology Expense</b>	<b>1,606.27</b>	<b>1,208.60</b>	<b>1,764.81</b>	<b>4,396.94</b>	<b>\$8,976.62</b>
5055 Telephone Expense	128.81	128.81			\$257.62
5060 Wages Expense					\$0.00
5063 Wages_Admin	1,515.00	1,050.00	1,065.00	1,815.00	\$5,445.00
5064 Wages_Exec Director	7,666.66	7,666.66	7,666.66	7,666.66	\$30,666.64

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<b>Total 5060 Wages Expense</b>	<b>9,181.66</b>	<b>8,716.66</b>	<b>8,731.66</b>	<b>9,481.66</b>	<b>\$36,111.64</b>
5065 Website Development Expense			250.00	149.00	\$399.00
Unapplied Cash Bill Payment Expense-1				0.00	\$0.00
<b>Total Expenses</b>	<b>\$15,360.32</b>	<b>\$16,614.73</b>	<b>\$15,685.92</b>	<b>\$20,733.97</b>	<b>\$68,394.94</b>
NET OPERATING INCOME	<b>\$ -2,195.56</b>	<b>\$3,093.66</b>	<b>\$9,656.43</b>	<b>\$ -11,716.34</b>	<b>\$ -1,161.81</b>
Other Income					
7005 Investment Income	10.36	16.96	3.96	18.02	\$49.30
7010 Unrealized Gains/Losses		197.24	-145.84	542.86	\$594.26
Previous Year Income	3,430.00	1,900.00			\$5,330.00
<b>Total Other Income</b>	<b>\$3,440.36</b>	<b>\$2,114.20</b>	<b>\$ -141.88</b>	<b>\$560.88</b>	<b>\$5,973.56</b>
Other Expenses					
Previous Year's Expenses	700.00	500.00			\$1,200.00
<b>Total Other Expenses</b>	<b>\$700.00</b>	<b>\$500.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,200.00</b>
NET OTHER INCOME	<b>\$2,740.36</b>	<b>\$1,614.20</b>	<b>\$ -141.88</b>	<b>\$560.88</b>	<b>\$4,773.56</b>
NET INCOME	<b>\$544.80</b>	<b>\$4,707.86</b>	<b>\$9,514.55</b>	<b>\$ -11,155.46</b>	<b>\$3,611.75</b>