

Fauquier Chamber

Profit and Loss

January - April, 2024

	JAN 2024	FEB 2024	MAR 2024	APR 2024	TOTAL
Income					
4010 MEMBERSHIP INCOME					\$0.00
4011 Admin Fees Income	110.00	220.00	385.00	605.00	\$1,320.00
4012 Renewal Member Dues Income	5,813.50	4,752.00	5,577.00	6,155.75	\$22,298.25
4013 New Member Dues Income	784.00	2,046.00	1,996.50	3,333.00	\$8,159.50
Total 4010 MEMBERSHIP INCOME	6,707.50	7,018.00	7,958.50	10,093.75	\$31,777.75
4100 EVENTS INCOME					\$0.00
4110 Valor Awards Income					\$0.00
4111 Valor Awards Sponsorship Income	4,950.00	2,250.00	10,975.00	3,587.50	\$21,762.50
4112 Valor Awards Attendee Income			650.00	650.00	\$1,300.00
4115 Valor Awards Expense			-5,342.32	-12,891.10	\$ -18,233.42
Total 4110 Valor Awards Income	4,950.00	2,250.00	6,282.68	-8,653.60	\$4,829.08
4130 Legislative Events Income					\$0.00
4131 Legislative Events Sponsorship Income		100.00			\$100.00
4135 Legislativ Events Expense	-117.94				\$ -117.94
Total 4130 Legislative Events Income	-117.94	100.00			\$ -17.94
4160 Member Orientation					\$0.00
4161 Member Orientation Sponsorship	67.00	10.00			\$77.00
4165 Member Orientation Expenses		-41.13		-63.76	\$ -104.89
Total 4160 Member Orientation	67.00	-31.13		-63.76	\$ -27.89
4170 After 5					\$0.00
4171 After 5 Sponsorship			900.00	357.00	\$1,257.00
4175 After 5 Expense	-80.49		-1,057.00		\$ -1,137.49
Total 4170 After 5	-80.49		-157.00	357.00	\$119.51
Total 4100 EVENTS INCOME	4,818.57	2,318.87	6,125.68	-8,360.36	\$4,902.76
4200 NON DUES INCOME					\$0.00
4204 Corporate Sponsorship Income	3,540.00	1,557.50	2,500.00	-2,500.00	\$5,097.50
4209 Corp Sponsors to Event Sponsors			-1,050.00		\$ -1,050.00
Total 4204 Corporate Sponsorship Income	3,540.00	1,557.50	1,450.00	-2,500.00	\$4,047.50
4208 Advertising Sponsorships		150.00		625.00	\$775.00
4210 Directory Page Review Income	0.00				\$0.00
4800 Donated "Rent" Income-New Space	776.46	776.46	776.46	776.46	\$3,105.84
Total 4200 NON DUES INCOME	4,316.46	2,483.96	2,226.46	-1,098.54	\$7,928.34
4300 ADVERTISING INCOME					\$0.00
4314 Online Business Listing Only Income		0.00	100.00		\$100.00
Total 4300 ADVERTISING INCOME		0.00	100.00		\$100.00
4400 MEMBERSHIP ACTIVITIES INCOME					\$0.00
4410 FYPG Events Income					\$0.00
4411 FYPG Events Sponsorship Income			150.00	1,200.00	\$1,350.00
4412 FYPG Events Attendee Income	300.00			225.00	\$525.00
4415 FYPG Events Expense	-315.90		-45.45	-115.66	\$ -477.01
Total 4410 FYPG Events Income	-15.90		104.55	1,309.34	\$1,397.99
4420 WBC Events Income					\$0.00

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4421 WBC Events Attendee Income		245.00	1,575.00	70.00	\$1,890.00
4422 WBC Events Sponsorship Income	425.00	5,525.00	2,285.00	425.00	\$8,660.00
4425 WBC Event Expense			-428.68	-3,782.93	\$ -4,211.61
Total 4420 WBC Events Income	425.00	5,770.00	3,431.32	-3,287.93	\$6,338.39
4430 Member Luncheon Income					\$0.00
4432 Member Luncheon Attendee Income	450.00	380.00	870.00	485.00	\$2,185.00
4435 Members Luncheon Expense			-1,105.76	-890.40	\$ -1,996.16
Total 4430 Member Luncheon Income	450.00	380.00	-235.76	-405.40	\$188.84
Total 4400 MEMBERSHIP ACTIVITIES INCOME	859.10	6,150.00	3,300.11	-2,383.99	\$7,925.22
Total Income	\$16,701.63	\$17,970.83	\$19,710.75	\$ -1,749.14	\$52,634.07
GROSS PROFIT	\$16,701.63	\$17,970.83	\$19,710.75	\$ -1,749.14	\$52,634.07
Expenses					
5003 Bookkeeping Expense	1,500.00	1,000.00	1,000.00	1,500.00	\$5,000.00
5009 Contributions Expense		50.00			\$50.00
5011 Cr Card Processing & Bank Charges Expense	237.46	143.99	458.96	274.65	\$1,115.06
5015 Dues & Subscriptions Expense	242.00	225.00	425.99	719.99	\$1,612.98
5018 Insurance Expense					\$0.00
5019 General Insurance Expense				398.40	\$398.40
Total 5018 Insurance Expense				398.40	\$398.40
5021 Interest Expense	93.39				\$93.39
5023 Meetings / Conventions Expense		207.73	52.27		\$260.00
5025 Membership Expense	501.11	-436.96	430.42	375.04	\$869.61
5031 Office Supplies Expense	118.34	32.29	103.90	85.02	\$339.55
5033 Payroll Processing Expense	111.50	116.00	145.01	116.00	\$488.51
5035 Payroll Tax Expense	760.19	733.79	738.30	711.90	\$2,944.18
5048 Rent Expense - PATH Bldg	776.46	776.46	776.46	776.46	\$3,105.84
5051 Simple IRA Company Contribution Expense				230.00	\$230.00
5053 Technology Expense					\$0.00
6054 Software Costs	697.00	1,015.05	698.48	3,117.85	\$5,528.38
6055 Utility Costs	307.54		307.52	307.52	\$922.58
6056 Equipment Rental	607.37	187.86	233.81	407.37	\$1,436.41
6057 IT Services	100.00		300.00		\$400.00
Total 5053 Technology Expense	1,711.91	1,202.91	1,539.81	3,832.74	\$8,287.37
5055 Telephone Expense	108.36	108.36	108.36	108.36	\$433.44
5060 Wages Expense					\$0.00
5063 Wages_Admin	1,240.00	1,740.00	1,840.00	1,520.00	\$6,340.00
5064 Wages_Exec Director	7,666.66	7,666.66	7,666.66	7,666.66	\$30,666.64
Total 5060 Wages Expense	8,906.66	9,406.66	9,506.66	9,186.66	\$37,006.64
5065 Website Development Expense	151.98	151.98	151.98	151.98	\$607.92
Total Expenses	\$15,219.36	\$13,718.21	\$15,438.12	\$18,467.20	\$62,842.89
NET OPERATING INCOME	\$1,482.27	\$4,252.62	\$4,272.63	\$ -20,216.34	\$ -10,208.82
Other Income					
4600 Grant Income				2,500.00	\$2,500.00

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7005 Investment Income	7.54	13.25	1.63	7.43	\$29.85
7010 Unrealized Gains/Losses	-180.15	46.53	802.69	724.25	\$1,393.32
Previous Year Income	3,880.00	1,635.00	2,350.00	705.00	\$8,570.00
Total Other Income	\$3,707.39	\$1,694.78	\$3,154.32	\$3,936.68	\$12,493.17
Other Expenses					
Previous Year's Expenses	366.15	4,088.00			\$4,454.15
Total Other Expenses	\$366.15	\$4,088.00	\$0.00	\$0.00	\$4,454.15
NET OTHER INCOME	\$3,341.24	\$ -2,393.22	\$3,154.32	\$3,936.68	\$8,039.02
NET INCOME	\$4,823.51	\$1,859.40	\$7,426.95	\$ -16,279.66	\$ -2,169.80