

Fauquier Chamber

Profit and Loss

January - March, 2023

	JAN 2023	FEB 2023	MAR 2023	TOTAL
Income				
4010 MEMBERSHIP INCOME				\$0.00
4011 Admin Fees Income	250.00	250.00	250.00	\$750.00
4012 Renewal Member Dues Income	3,180.00	8,945.00	5,695.00	\$17,820.00
4013 New Member Dues Income	1,180.00	1,315.00	1,345.00	\$3,840.00
Total 4010 MEMBERSHIP INCOME	4,610.00	10,510.00	7,290.00	\$22,410.00
4100 EVENTS INCOME				\$0.00
4110 Valor Awards Income				\$0.00
4111 Valor Awards Sponsorship Income		1,550.00	3,725.00	\$5,275.00
4112 Valor Awards Attendee Income			250.00	\$250.00
Total 4110 Valor Awards Income		1,550.00	3,975.00	\$5,525.00
4120 Festival Income				\$0.00
4125 Festival Expense	-103.98			\$ -103.98
Total 4120 Festival Income	-103.98			\$ -103.98
4130 Legislative Events Income				\$0.00
4132 Legislative Events Attendee Income	1,160.00			\$1,160.00
4135 Legislativ Events Expense		-754.07		\$ -754.07
Total 4130 Legislative Events Income	1,160.00	-754.07		\$405.93
4160 Member Orientation				\$0.00
4161 Member Orientation Sponsorship	43.50	34.50	52.50	\$130.50
4165 Member Orientation Expenses		-58.35		\$ -58.35
Total 4160 Member Orientation	43.50	-23.85	52.50	\$72.15
4170 After 5				\$0.00
4171 After 5 Sponsorship	150.00			\$150.00
Total 4170 After 5	150.00			\$150.00
4180 Before 9				\$0.00
4185 Before 9 Expenses		-315.15		\$ -315.15
Total 4180 Before 9		-315.15		\$ -315.15
Total 4100 EVENTS INCOME	1,249.52	456.93	4,027.50	\$5,733.95
4200 NON DUES INCOME				\$0.00
4204 Corporate Sponsorship Income	6,105.00	3,040.00	7,350.00	\$16,495.00
4208 Advertising Sponsorships	680.00	720.00	100.00	\$1,500.00
4800 Donated "Rent" Income-New Space	776.46	776.46	776.46	\$2,329.38
Total 4200 NON DUES INCOME	7,561.46	4,536.46	8,226.46	\$20,324.38
4400 MEMBERSHIP ACTIVITIES INCOME				\$0.00
4410 FYPG Events Income				\$0.00
4415 FYPG Events Expense	-131.22			\$ -131.22
Total 4410 FYPG Events Income	-131.22			\$ -131.22
4420 WBC Events Income				\$0.00
4421 WBC Events Attendee Income			1,500.00	\$1,500.00
4422 WBC Events Sponsorship Income		3,825.00	5,100.00	\$8,925.00
4425 WBC Event Expense			-750.00	\$ -750.00

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Total 4420 WBC Events Income		3,825.00	5,850.00	\$9,675.00
4430 Member Luncheon Income				\$0.00
4432 Member Luncheon Attendee Income	25.00	530.00	325.00	\$880.00
4435 Members Luncheon Expense	-150.00	-150.00	-376.61	\$ -676.61
Total 4430 Member Luncheon Income	-125.00	380.00	-51.61	\$203.39
Total 4400 MEMBERSHIP ACTIVITIES INCOME	-256.22	4,205.00	5,798.39	\$9,747.17
Total Income	\$13,164.76	\$19,708.39	\$25,342.35	\$58,215.50
GROSS PROFIT	\$13,164.76	\$19,708.39	\$25,342.35	\$58,215.50
Expenses				
5001 Advertising Expense			375.00	\$375.00
5003 Bookkeeping Expense	1,250.00	1,000.00	1,250.00	\$3,500.00
5007 Contract Labor Expense	150.00			\$150.00
5009 Contributions Expense	103.14	100.00	215.00	\$418.14
5011 Cr Card Processing & Bank Charges Expense	224.29	268.15	321.76	\$814.20
5015 Dues & Subscriptions Expense	151.00	696.00	476.00	\$1,323.00
5023 Meetings / Conventions Expense	250.00	125.00		\$375.00
5025 Membership Expense	218.33	46.90	361.50	\$626.73
5030 Meals & Entertainment				\$0.00
5032 Meals - 50%	37.17	72.04		\$109.21
Total 5030 Meals & Entertainment	37.17	72.04		\$109.21
5031 Office Supplies Expense	167.40	2,266.18	117.19	\$2,550.77
5033 Payroll Processing Expense	102.00	100.25	102.00	\$304.25
5035 Payroll Tax Expense	783.79	677.68	677.87	\$2,139.34
5039 Postage & Delivery Expense		202.00	36.67	\$238.67
5048 Rent Expense - PATH Bldg	776.46	776.46	776.46	\$2,329.38
5051 Simple IRA Company Contribution Expense	230.00	230.00	230.00	\$690.00
5053 Technology Expense				\$0.00
6054 Software Costs	831.19	1,208.60	844.72	\$2,884.51
6055 Utility Costs	265.46		272.92	\$538.38
6056 Equipment Rental	405.62		569.17	\$974.79
6057 IT Services	104.00		78.00	\$182.00
Total 5053 Technology Expense	1,606.27	1,208.60	1,764.81	\$4,579.68
5055 Telephone Expense	128.81	128.81		\$257.62
5060 Wages Expense				\$0.00
5063 Wages_Admin	1,515.00	1,050.00	1,065.00	\$3,630.00
5064 Wages_Exec Director	7,666.66	7,666.66	7,666.66	\$22,999.98
Total 5060 Wages Expense	9,181.66	8,716.66	8,731.66	\$26,629.98
5065 Website Development Expense			250.00	\$250.00
Total Expenses	\$15,360.32	\$16,614.73	\$15,685.92	\$47,660.97
NET OPERATING INCOME	\$ -2,195.56	\$3,093.66	\$9,656.43	\$10,554.53
Other Income				
7005 Investment Income	10.36	16.96	3.96	\$31.28

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7010 Unrealized Gains/Losses		197.24	-145.84	\$51.40
Previous Year Income	3,430.00	1,900.00		\$5,330.00
Total Other Income	\$3,440.36	\$2,114.20	\$ -141.88	\$5,412.68
Other Expenses				
Previous Year's Expenses	700.00	500.00		\$1,200.00
Total Other Expenses	\$700.00	\$500.00	\$0.00	\$1,200.00
NET OTHER INCOME	\$2,740.36	\$1,614.20	\$ -141.88	\$4,212.68
NET INCOME	\$544.80	\$4,707.86	\$9,514.55	\$14,767.21