

# Fauquier Chamber

## Profit and Loss

January - November, 2024

	JAN 2024	FEB 2024	MAR 2024	APR 2024	MAY 2024	JUN 2024	JUL 2024	AUG 2024	SEP 2024	OCT 2024	NOV 2024	TOTAL
<b>Income</b>												
4010 MEMBERSHIP INCOME												\$0.00
4011 Admin Fees Income	110.00	220.00	385.00	605.00	545.00	495.00	605.00	220.00	220.00	385.00	55.00	\$3,845.00
4012 Renewal Member Dues Income	5,813.50	4,752.00	5,577.00	6,155.75	9,190.50	4,512.00	8,866.00	5,365.25	3,157.00	5,852.00	10,521.00	\$69,762.00
4013 New Member Dues Income	784.00	2,046.00	1,996.50	3,333.00	3,177.50	3,564.00	3,113.00	1,078.00	902.00	3,091.00	269.50	\$23,354.50
<b>Total 4010 MEMBERSHIP INCOME</b>	<b>6,707.50</b>	<b>7,018.00</b>	<b>7,958.50</b>	<b>10,093.75</b>	<b>12,913.00</b>	<b>8,571.00</b>	<b>12,584.00</b>	<b>6,663.25</b>	<b>4,279.00</b>	<b>9,328.00</b>	<b>10,845.50</b>	<b>\$96,961.50</b>
<b>4100 EVENTS INCOME</b>												
4110 Valor Awards Income												\$0.00
4111 Valor Awards Sponsorship Income	4,950.00	2,250.00	10,975.00	3,587.50	2,187.50	550.00	550.00					\$25,050.00
4112 Valor Awards Attendee Income			650.00	650.00		100.00						\$1,400.00
4115 Valor Awards Expense			-5,342.32	-12,891.10	-4,375.00	-2,187.50						\$ -24,795.92
<b>Total 4110 Valor Awards Income</b>	<b>4,950.00</b>	<b>2,250.00</b>	<b>6,282.68</b>	<b>-8,653.60</b>	<b>-2,187.50</b>	<b>-1,537.50</b>	<b>550.00</b>					<b>\$1,654.08</b>
4120 Festival Income												\$0.00
4123 Festival Booth Fees Income					13,925.00	3,750.00	6,625.00	3,150.00	1,946.22	175.00		\$29,571.22
4125 Festival Expense					-100.00		-15.78		-85.00	-4,550.99		\$ -4,751.77
<b>Total 4120 Festival Income</b>					<b>13,825.00</b>	<b>3,750.00</b>	<b>6,609.22</b>	<b>3,150.00</b>	<b>1,861.22</b>	<b>-4,375.99</b>		<b>\$24,819.45</b>
<b>4130 Legislative Events Income</b>												
4131 Legislative Events Sponsorship Income		100.00										\$100.00
4132 Legislative Events Attendee Income							310.00	865.00				\$1,175.00
4135 Legislativ Events Expense	-117.94								-67.13			\$ -185.07
4137 Economic Summit Attendee Income									30.00			\$30.00
<b>Total 4130 Legislative Events Income</b>	<b>-117.94</b>	<b>100.00</b>					<b>310.00</b>	<b>865.00</b>	<b>-37.13</b>			<b>\$1,119.93</b>
<b>4140 Gala Income</b>												
4141 Gala Sponsorshop Income									2,000.00	3,725.00	8,025.00	\$13,750.00
4142 Gala Attendee Income									250.00	5,100.00	3,375.00	\$8,725.00
4145 Gala Expense										-6,492.64	-90.81	\$ -6,583.45
<b>Total 4140 Gala Income</b>									<b>2,250.00</b>	<b>2,332.36</b>	<b>11,309.19</b>	<b>\$15,891.55</b>
<b>4160 Member Orientation</b>												
4161 Member Orientation Sponsorship	67.00	10.00										\$77.00
4165 Member Orientation Expenses		-41.13		-63.76								\$ -104.89
<b>Total 4160 Member Orientation</b>	<b>67.00</b>	<b>-31.13</b>		<b>-63.76</b>								<b>\$ -27.89</b>
<b>4170 After 5</b>												
4171 After 5 Sponsorship			900.00	357.00	500.00	250.00	250.00	500.00				\$2,757.00
4175 After 5 Expense	-80.49		-1,057.00									\$ -1,137.49
<b>Total 4170 After 5</b>	<b>-80.49</b>		<b>-157.00</b>	<b>357.00</b>	<b>500.00</b>	<b>250.00</b>	<b>250.00</b>	<b>500.00</b>				<b>\$1,619.51</b>
<b>4180 Coffee &amp; Commerce</b>												
4185 Coffee & Commerce Expenses					-58.45		-50.00	-22.98		-50.00		\$ -181.43
<b>Total 4180 Coffee &amp; Commerce</b>					<b>-58.45</b>		<b>-50.00</b>	<b>-22.98</b>		<b>-50.00</b>		<b>\$ -181.43</b>
<b>Total 4100 EVENTS INCOME</b>	<b>4,818.57</b>	<b>2,318.87</b>	<b>6,125.68</b>	<b>-8,360.36</b>	<b>12,079.05</b>	<b>2,462.50</b>	<b>7,669.22</b>	<b>4,492.02</b>	<b>4,074.09</b>	<b>-2,093.63</b>	<b>11,309.19</b>	<b>\$44,895.20</b>
<b>4200 NON DUES INCOME</b>												
4204 Corporate Sponsorship Income	3,540.00	1,557.50	2,500.00	-2,500.00		3,750.00	5,450.00	4,015.50				\$18,313.00
4209 Corp Sponsors to Event Sponsors			-1,050.00									\$ -1,050.00
<b>Total 4204 Corporate Sponsorship Income</b>	<b>3,540.00</b>	<b>1,557.50</b>	<b>1,450.00</b>	<b>-2,500.00</b>		<b>3,750.00</b>	<b>5,450.00</b>	<b>4,015.50</b>				<b>\$17,263.00</b>
4208 Advertising Sponsorships		150.00		625.00		150.00						\$925.00
4210 Directory Page Review Income	0.00											\$0.00
4800 Donated "Rent" Income-New Space	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	\$8,541.06
<b>Total 4200 NON DUES INCOME</b>	<b>4,316.46</b>	<b>2,483.96</b>	<b>2,226.46</b>	<b>-1,098.54</b>	<b>776.46</b>	<b>4,676.46</b>	<b>6,226.46</b>	<b>4,791.96</b>	<b>776.46</b>	<b>776.46</b>	<b>776.46</b>	<b>\$26,729.06</b>
<b>4300 ADVERTISING INCOME</b>												
4314 Online Business Listing Only Income		0.00	100.00									\$100.00
<b>Total 4300 ADVERTISING INCOME</b>		<b>0.00</b>	<b>100.00</b>									<b>\$100.00</b>
<b>4400 MEMBERSHIP ACTIVITIES INCOME</b>												
4410 FYPG Events Income												\$0.00
4411 FYPG Events Sponsorship Income			150.00	1,200.00	150.00	75.00						\$1,575.00
4412 FYPG Events Attendee Income	300.00			225.00	300.00	150.00						\$975.00
4415 FYPG Events Expense	-315.90		-45.45	-115.66	-212.71	-315.90					-475.00	\$ -1,480.62
<b>Total 4410 FYPG Events Income</b>	<b>-15.90</b>		<b>104.55</b>	<b>1,309.34</b>	<b>237.29</b>	<b>-90.90</b>					<b>-475.00</b>	<b>\$1,069.38</b>
4420 WBC Events Income												\$0.00
4421 WBC Events Attendee Income		245.00	1,610.00	70.00	700.00	1,085.00	35.00	585.00	875.00	70.00	1,295.00	\$6,570.00
4422 WBC Events Sponsorship Income	425.00	5,525.00	2,250.00	425.00	575.00	850.00					850.00	\$10,900.00
4425 WBC Event Expense			-428.68	-3,782.93	123.83		-2,146.54		-2,750.00			\$ -8,984.32
<b>Total 4420 WBC Events Income</b>	<b>425.00</b>	<b>5,770.00</b>	<b>3,431.32</b>	<b>-3,287.93</b>	<b>1,398.83</b>	<b>1,935.00</b>	<b>-2,111.54</b>	<b>585.00</b>	<b>-1,875.00</b>	<b>70.00</b>	<b>2,145.00</b>	<b>\$8,485.68</b>
4430 Member Luncheon Income												\$0.00
4432 Member Luncheon Attendee Income	450.00	380.00	870.00	485.00	385.00	635.00	175.00	40.00	230.00	125.00	360.00	\$4,135.00
4435 Members Luncheon Expense			-1,105.76	-890.40	-556.50	-500.28	-867.14				-667.03	\$ -4,587.11
<b>Total 4430 Member Luncheon Income</b>	<b>450.00</b>	<b>380.00</b>	<b>-235.76</b>	<b>-405.40</b>	<b>-171.50</b>	<b>134.72</b>	<b>-692.14</b>	<b>40.00</b>	<b>230.00</b>	<b>125.00</b>	<b>-307.03</b>	<b>\$ -452.11</b>
<b>Total 4400 MEMBERSHIP ACTIVITIES INCOME</b>	<b>859.10</b>	<b>6,150.00</b>	<b>3,300.11</b>	<b>-2,383.99</b>	<b>1,464.62</b>	<b>1,978.82</b>	<b>-2,803.68</b>	<b>625.00</b>	<b>-1,645.00</b>	<b>195.00</b>	<b>1,362.97</b>	<b>\$9,102.95</b>
<b>Total Income</b>	<b>\$16,701.63</b>	<b>\$17,970.83</b>	<b>\$19,710.75</b>	<b>\$ -1,749.14</b>	<b>\$27,233.13</b>	<b>\$17,688.78</b>	<b>\$23,676.00</b>	<b>\$16,572.23</b>	<b>\$7,484.55</b>	<b>\$8,205.83</b>	<b>\$24,294.12</b>	<b>\$177,788.71</b>
<b>GROSS PROFIT</b>	<b>\$16,701.63</b>	<b>\$17,970.83</b>	<b>\$19,710.75</b>	<b>\$ -1,749.14</b>	<b>\$27,233.13</b>	<b>\$17,688.78</b>	<b>\$23,676.00</b>	<b>\$16,572.23</b>	<b>\$7,484.55</b>	<b>\$8,205.83</b>	<b>\$24,294.12</b>	<b>\$177,788.71</b>
<b>Expenses</b>												
5001 Advertising Expense								236.00				\$236.00
5003 Bookkeeping Expense	1,500.00	1,000.00	1,000.00	1,500.00	1,000.00	1,000.00	1,100.00	1,150.00	1,250.00	1,250.00	1,100.00	\$12,850.00
5009 Contributions Expense		50.00						400.00				\$450.00
5011 Cr Card Processing & Bank Charges Expense	237.46	143.99	458.96	274.65	305.53	255.53	455.47	121.38	179.15	458.87	240.55	\$3,131.54
5015 Dues & Subscriptions Expense	242.00	225.00	425.99	719.99	615.99	269.99	165.99	165.99	165.99	165.99	165.99	\$3,328.91
5018 Insurance Expense												\$0.00
5019 General Insurance Expense				398.40	128.41	128.43	128.43	128.43	432.23	128.43	128.43	\$1,601.19
<b>Total 5018 Insurance Expense</b>				<b>398.40</b>	<b>128.41</b>	<b>128.43</b>	<b>128.43</b>	<b>128.43</b>	<b>432.23</b>	<b>128.43</b>	<b>128.43</b>	<b>\$1,601.19</b>
5021 Interest Expense	93.39				248.64	162.17						\$504.20
5023 Meetings / Conventions Expense		207.73	52.27				23.18					\$283.18
5025 Membership Expense	501.11	-436.96	430.42	375.04	-38.99		5.25	128.47				\$964.34
5030 Meals & Entertainment												\$0.00
5032 Meals - 50%						54.64						\$54.64
<b>Total 5030 Meals &amp; Entertainment</b>						<b>54.64</b>						<b>\$54.64</b>
5031 Office Supplies Expense	118.34	32.29	103.90	85.02		58.91	79.60	203.69	27.38		23.99	\$733.12
5033 Payroll Processing Expense	111.50	116.00	145.01	116.00	116.00	116.00	116.00	116.00	116.00	116.00	116.00	\$1,300.51

# Fauquier Chamber

## Profit and Loss

January - November, 2024

	JAN 2024	FEB 2024	MAR 2024	APR 2024	MAY 2024	JUN 2024	JUL 2024	AUG 2024	SEP 2024	OCT 2024	NOV 2024	TOTAL
5035 Payroll Tax Expense	760.19	733.79	738.30	711.90	753.90	731.86	701.25	745.61	721.15	719.61	744.08	\$8,061.64
5039 Postage & Delivery Expense						251.99	239.50	239.50	285.90	59.35		\$1,076.24
5048 Rent Expense - PATH Bldg	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	\$8,541.06
5051 Simple IRA Company Contribution Expense				230.00	230.00	230.00	230.00	230.00	230.00	230.00	230.00	\$1,840.00
5053 Technology Expense												\$0.00
6054 Software Costs	697.00	1,015.05	698.48	3,117.85	748.95	906.93	660.00	715.01	798.99	719.99	796.00	\$10,874.25
6055 Utility Costs	307.54		307.52	307.52	307.52	307.44	307.44	307.44	168.47	222.26	222.26	\$2,765.41
6056 Equipment Rental	607.37	187.86	233.81	407.37	202.81	314.54	187.86	202.81	323.55	202.81	187.86	\$3,058.65
6057 IT Services	100.00		300.00			25.00					450.00	\$875.00
<b>Total 5053 Technology Expense</b>	<b>1,711.91</b>	<b>1,202.91</b>	<b>1,539.81</b>	<b>3,832.74</b>	<b>1,259.28</b>	<b>1,553.91</b>	<b>1,155.30</b>	<b>1,225.26</b>	<b>1,291.01</b>	<b>1,145.06</b>	<b>1,656.12</b>	<b>\$17,573.31</b>
5055 Telephone Expense	108.36	108.36	108.36	108.36	108.36	108.36	108.36	108.36	108.36	108.36	108.36	\$1,191.96
5060 Wages Expense												\$0.00
5063 Wages_Admin	1,240.00	1,740.00	1,840.00	1,520.00	2,120.00	1,900.00	1,500.00	2,080.00	1,760.00	1,740.00	2,060.00	\$19,500.00
5064 Wages_Exec Director	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	\$84,333.26
<b>Total 5060 Wages Expense</b>	<b>8,906.66</b>	<b>9,406.66</b>	<b>9,506.66</b>	<b>9,186.66</b>	<b>9,786.66</b>	<b>9,566.66</b>	<b>9,166.66</b>	<b>9,746.66</b>	<b>9,426.66</b>	<b>9,406.66</b>	<b>9,726.66</b>	<b>\$103,833.26</b>
5065 Website Development Expense	151.98	151.98	151.98	151.98	151.98	151.98	151.98	151.98	151.98	151.98	151.98	\$1,519.80
<b>Total Expenses</b>	<b>\$15,219.36</b>	<b>\$13,718.21</b>	<b>\$15,438.12</b>	<b>\$18,467.20</b>	<b>\$15,442.22</b>	<b>\$15,416.89</b>	<b>\$14,603.43</b>	<b>\$15,873.79</b>	<b>\$15,162.27</b>	<b>\$14,716.77</b>	<b>\$15,016.64</b>	<b>\$169,074.90</b>
NET OPERATING INCOME	\$1,482.27	\$4,252.62	\$4,272.63	\$ -20,216.34	\$11,790.91	\$2,271.89	\$9,072.57	\$698.44	\$ -7,677.72	\$ -6,510.94	\$9,277.48	\$8,713.81
Other Income												
4600 Grant Income				2,500.00								\$2,500.00
7005 Investment Income	7.54	13.25	1.63	7.43	13.49	1.72	13.74	7.87	2.07	1.78	13.09	\$83.61
7010 Unrealized Gains/Losses	-180.15	46.53	802.69	724.25	161.97	-397.98	682.06	363.64	-98.18	669.55	255.97	\$3,030.35
Previous Year Income	3,880.00	1,635.00	2,350.00	705.00	500.00		200.00					\$9,270.00
<b>Total Other Income</b>	<b>\$3,707.39</b>	<b>\$1,694.78</b>	<b>\$3,154.32</b>	<b>\$3,936.68</b>	<b>\$675.46</b>	<b>\$ -396.26</b>	<b>\$895.80</b>	<b>\$371.51</b>	<b>\$ -96.11</b>	<b>\$671.33</b>	<b>\$269.06</b>	<b>\$14,883.96</b>
Other Expenses												
Previous Year's Expenses	366.15	4,088.00						3,366.80				\$7,820.95
<b>Total Other Expenses</b>	<b>\$366.15</b>	<b>\$4,088.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$3,366.80</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$7,820.95</b>
NET OTHER INCOME	\$3,341.24	\$ -2,393.22	\$3,154.32	\$3,936.68	\$675.46	\$ -396.26	\$895.80	\$ -2,995.29	\$ -96.11	\$671.33	\$269.06	\$7,063.01
<b>NET INCOME</b>	<b>\$4,823.51</b>	<b>\$1,859.40</b>	<b>\$7,426.95</b>	<b>\$ -16,279.66</b>	<b>\$12,466.37</b>	<b>\$1,875.63</b>	<b>\$9,968.37</b>	<b>\$ -2,296.85</b>	<b>\$ -7,773.83</b>	<b>\$ -5,839.61</b>	<b>\$9,546.54</b>	<b>\$15,776.82</b>