

Fauquier Chamber

Profit and Loss

January - September, 2023

	JAN 2023	FEB 2023	MAR 2023	APR 2023	MAY 2023	JUN 2023	JUL 2023	AUG 2023	SEP 2023	TOTAL
Income										
4010 MEMBERSHIP INCOME										\$0.00
4011 Admin Fees Income	250.00	250.00	250.00	500.00	300.00	50.00	100.00	450.00	100.00	\$2,250.00
4012 Renewal Member Dues Income	3,180.00	8,945.00	5,695.00	6,780.00	7,622.50	3,115.00	5,015.00	6,850.00	3,127.50	\$50,330.00
4013 New Member Dues Income	1,180.00	1,315.00	1,345.00	3,160.00	1,570.00	245.00	490.00	2,215.00	410.00	\$11,930.00
Total 4010 MEMBERSHIP INCOME	4,610.00	10,510.00	7,290.00	10,440.00	9,492.50	3,410.00	5,605.00	9,515.00	3,637.50	\$64,510.00
4100 EVENTS INCOME										\$0.00
4110 Valor Awards Income										\$0.00
4111 Valor Awards Sponsorship Income		1,550.00	3,725.00	5,066.07						\$10,341.07
4112 Valor Awards Attendee Income			250.00	1,500.00						\$1,750.00
4115 Valor Awards Expense				-10,914.58	-21.06					\$ -10,935.64
Total 4110 Valor Awards Income		1,550.00	3,975.00	-4,348.51	-21.06					\$1,155.43
4120 Festival Income										\$0.00
4121 Festival Sponsorship Income								1,750.00		\$1,750.00
4123 Festival Booth Fees Income					9,600.00	5,237.50	4,550.00	525.00	1,187.50	\$21,100.00
4125 Festival Expense	-103.98				-30.00		-50.00	-37.50	-474.28	\$ -695.76
Total 4120 Festival Income	-103.98				9,570.00	5,237.50	4,500.00	2,237.50	713.22	\$22,154.24
4130 Legislative Events Income										\$0.00
4132 Legislative Events Attendee Income	1,160.00			15.00		30.00				\$1,205.00
4135 Legislativ Events Expense		-754.07			-380.24					\$ -1,134.31
4137 Economic Summit Attendee Income									43.00	\$43.00
Total 4130 Legislative Events Income	1,160.00	-754.07		15.00	-380.24	30.00			43.00	\$113.69
4140 BPOY Income										\$0.00
4145 BPOY Expense								-1,842.75	-3,761.22	\$ -5,603.97
Total 4140 BPOY Income								-1,842.75	-3,761.22	\$ -5,603.97
4160 Member Orientation										\$0.00
4161 Member Orientation Sponsorship	43.50	34.50	52.50	44.00	135.50	41.00	214.50	24.00	41.00	\$630.50
4165 Member Orientation Expenses		-58.35		-158.94	-320.53	-77.35	-57.61	-66.47	-93.59	\$ -832.84
Total 4160 Member Orientation	43.50	-23.85	52.50	-114.94	-185.03	-36.35	156.89	-42.47	-52.59	\$ -202.34
4170 After 5										\$0.00
4171 After 5 Sponsorship	150.00					450.00		1,290.00	100.00	\$1,990.00
4175 After 5 Expense				-720.82				-600.00	100.00	\$ -1,220.82
Total 4170 After 5	150.00			-720.82		450.00		690.00	200.00	\$769.18
4180 Before 9										\$0.00
4185 Before 9 Expenses		-315.15			-104.24	-12.00				\$ -431.39
Total 4180 Before 9		-315.15			-104.24	-12.00				\$ -431.39
Total 4100 EVENTS INCOME	1,249.52	456.93	4,027.50	-5,169.27	8,879.43	5,669.15	4,656.89	1,042.28	-2,857.59	\$17,954.84
4200 NON DUES INCOME										\$0.00
4204 Corporate Sponsorship Income	6,105.00	3,040.00	7,350.00	3,905.00						\$20,400.00
4208 Advertising Sponsorships	680.00	720.00	100.00	0.00	100.00			100.00		\$1,700.00
4800 Donated "Rent" Income-New Space	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	\$6,988.14
Total 4200 NON DUES INCOME	7,561.46	4,536.46	8,226.46	4,681.46	876.46	776.46	776.46	876.46	776.46	\$29,088.14
4300 ADVERTISING INCOME										\$0.00
4310 Business Directory Income					625.00					\$625.00
4311 Business Directory Expense					-625.00					\$ -625.00
Total 4300 ADVERTISING INCOME					0.00					\$0.00
4400 MEMBERSHIP ACTIVITIES INCOME										\$0.00
4410 FYPG Events Income										\$0.00
4415 FYPG Events Expense	-131.22						-45.40			\$ -176.62
Total 4410 FYPG Events Income	-131.22						-45.40			\$ -176.62
4420 WBC Events Income										\$0.00
4421 WBC Events Attendee Income			1,500.00	90.00	270.00	1,025.00	30.00	30.00	1,020.00	\$3,965.00
4422 WBC Events Sponsorship Income		3,825.00	5,100.00	850.00	425.00	425.00				\$10,625.00
4425 WBC Event Expense			-750.00	-2,005.46			-1,500.00		-685.00	\$ -4,940.46
Total 4420 WBC Events Income		3,825.00	5,850.00	-1,065.46	695.00	1,450.00	-1,470.00	30.00	335.00	\$9,649.54
4430 Member Luncheon Income										\$0.00
4432 Member Luncheon Attendee Income	25.00	530.00	325.00	275.00	345.00	85.00		90.00	220.00	\$1,895.00
4435 Members Luncheon Expense	-150.00	-150.00	-376.61	-144.10	-154.92				-144.83	\$ -1,120.46
Total 4430 Member Luncheon Income	-125.00	380.00	-51.61	130.90	190.08	85.00		90.00	75.17	\$774.54
Total 4400 MEMBERSHIP ACTIVITIES INCOME	-256.22	4,205.00	5,798.39	-934.56	885.08	1,535.00	-1,515.40	120.00	410.17	\$10,247.46
Total Income	\$13,164.76	\$19,708.39	\$25,342.35	\$9,017.63	\$20,133.47	\$11,390.61	\$9,522.95	\$11,553.74	\$1,966.54	\$121,800.44
GROSS PROFIT	\$13,164.76	\$19,708.39	\$25,342.35	\$9,017.63	\$20,133.47	\$11,390.61	\$9,522.95	\$11,553.74	\$1,966.54	\$121,800.44
Expenses										
5001 Advertising Expense			375.00	375.00	375.00				1,064.60	\$2,189.60
5003 Bookkeeping Expense	1,250.00	1,000.00	1,250.00	1,437.50	1,400.00	1,000.00	1,050.00	1,150.00	1,000.00	\$10,537.50
5007 Contract Labor Expense	150.00			315.00		260.00				\$725.00
5009 Contributions Expense	103.14	100.00	215.00							\$418.14
5011 Cr Card Processing & Bank Charges Expense	224.29	268.15	321.76	162.35	240.82	83.79	52.50	183.47	70.60	\$1,607.73
5015 Dues & Subscriptions Expense	151.00	696.00	476.00	200.00	101.00	347.00	300.82	121.00	121.00	\$2,513.82
5018 Insurance Expense										\$0.00
5019 General Insurance Expense				1,009.00	964.00					\$1,973.00
Total 5018 Insurance Expense				1,009.00	964.00					\$1,973.00
5023 Meetings / Conventions Expense	250.00	125.00						145.00		\$520.00

Fauquier Chamber

Profit and Loss

January - September, 2023

	JAN 2023	FEB 2023	MAR 2023	APR 2023	MAY 2023	JUN 2023	JUL 2023	AUG 2023	SEP 2023	TOTAL
5025 Membership Expense	218.33	46.90	361.50	429.38	190.87	87.86	240.27	140.31	16.14	\$1,731.56
5030 Meals & Entertainment										\$0.00
5032 Meals - 50%	37.17	72.04					66.47			\$175.68
Total 5030 Meals & Entertainment	37.17	72.04					66.47			\$175.68
5031 Office Supplies Expense	167.40	2,266.18	117.19	430.80	245.92	31.57	196.90	-24.23		\$3,431.73
5033 Payroll Processing Expense	102.00	100.25	102.00	102.00	102.00	195.25	100.25	7.00	102.00	\$912.75
5035 Payroll Tax Expense	783.79	677.68	677.87	742.23	730.64	663.73	622.54	737.49	740.95	\$6,376.92
5039 Postage & Delivery Expense		202.00	36.67	63.00	201.00				200.00	\$702.67
5048 Rent Expense - PATH Bldg	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	\$6,988.14
5049 Repairs & Maintenance Expense				433.65						\$433.65
5051 Simple IRA Company Contribution Expense	230.00	230.00	230.00	230.00	230.00	115.00	115.00			\$1,380.00
5053 Technology Expense										\$0.00
6054 Software Costs	831.19	1,208.60	844.72	3,128.65	723.14	953.99	608.99	590.68	605.50	\$9,495.46
6055 Utility Costs	265.46		272.92	272.92	272.92	273.03	273.03	273.03	274.12	\$2,177.43
6056 Equipment Rental	405.62		569.17	460.37	616.16	187.86		187.86	266.36	\$2,693.40
6057 IT Services	104.00		78.00	535.00		275.00	100.00		25.00	\$1,117.00
Total 5053 Technology Expense	1,606.27	1,208.60	1,764.81	4,396.94	1,612.22	1,689.88	982.02	1,051.57	1,170.98	\$15,483.29
5055 Telephone Expense	128.81	128.81					171.91	108.36	108.36	\$646.25
5060 Wages Expense										\$0.00
5063 Wages_Admin	1,515.00	1,050.00	1,065.00	1,815.00	1,680.00	900.00	420.00	1,760.00	1,800.00	\$12,005.00
5064 Wages_Exec Director	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	\$68,999.94
Total 5060 Wages Expense	9,181.66	8,716.66	8,731.66	9,481.66	9,346.66	8,566.66	8,086.66	9,426.66	9,466.66	\$81,004.94
5065 Website Development Expense			250.00	149.00	149.00	151.98	151.98	151.98	151.98	\$1,155.92
Unapplied Cash Bill Payment Expense-1				0.00						\$0.00
Total Expenses	\$15,360.32	\$16,614.73	\$15,685.92	\$20,733.97	\$16,665.59	\$13,969.18	\$12,913.78	\$13,975.07	\$14,989.73	\$140,908.29
NET OPERATING INCOME	\$ -2,195.56	\$3,093.66	\$9,656.43	\$ -11,716.34	\$3,467.88	\$ -2,578.57	\$ -3,390.83	\$ -2,421.33	\$ -13,023.19	\$ -19,107.85
Other Income										
7005 Investment Income	10.36	16.96	3.96	18.02	3.92	10.10	16.28	3.01	8.98	\$91.59
7010 Unrealized Gains/Losses		197.24	-145.84	542.86	-623.26	229.50	466.25	206.12	66.23	\$939.10
Previous Year Income	3,430.00	1,900.00			590.00	200.00				\$6,120.00
Total Other Income	\$3,440.36	\$2,114.20	\$ -141.88	\$560.88	\$ -29.34	\$439.60	\$482.53	\$209.13	\$75.21	\$7,150.69
Other Expenses										
Previous Year's Expenses	700.00	500.00								\$1,200.00
Total Other Expenses	\$700.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,200.00
NET OTHER INCOME	\$2,740.36	\$1,614.20	\$ -141.88	\$560.88	\$ -29.34	\$439.60	\$482.53	\$209.13	\$75.21	\$5,950.69
NET INCOME	\$544.80	\$4,707.86	\$9,514.55	\$ -11,155.46	\$3,438.54	\$ -2,138.97	\$ -2,908.30	\$ -2,212.20	\$ -12,947.98	\$ -13,157.16