

Fauquier Chamber										
Profit and Loss										
January - September, 2024										
	JAN 2024	FEB 2024	MAR 2024	APR 2024	MAY 2024	JUN 2024	JUL 2024	AUG 2024	SEP 2024	TOTAL
Income										
4010 MEMBERSHIP INCOME										\$0.00
4011 Admin Fees Income	110.00	220.00	385.00	605.00	545.00	495.00	605.00	220.00	220.00	\$3,405.00
4012 Renewal Member Dues Income	5,813.50	4,752.00	5,577.00	6,155.75	9,190.50	4,512.00	8,866.00	5,365.25	3,157.00	\$53,389.00
4013 New Member Dues Income	784.00	2,046.00	1,996.50	3,333.00	3,177.50	3,564.00	3,113.00	1,078.00	902.00	\$19,994.00
Total 4010 MEMBERSHIP INCOME	6,707.50	7,018.00	7,958.50	10,093.75	12,913.00	8,571.00	12,584.00	6,663.25	4,279.00	\$76,788.00
4100 EVENTS INCOME										\$0.00
4110 Valor Awards Income										\$0.00
4111 Valor Awards Sponsorship Income	4,950.00	2,250.00	10,975.00	3,587.50	2,187.50	550.00	550.00			\$25,050.00
4112 Valor Awards Attendee Income			650.00	650.00		100.00				\$1,400.00
4115 Valor Awards Expense			-5,342.32	-12,891.10	-4,375.00	-2,187.50				\$ -24,795.92
Total 4110 Valor Awards Income	4,950.00	2,250.00	6,282.68	-8,653.60	-2,187.50	-1,537.50	550.00			\$1,654.08
4120 Festival Income										\$0.00
4123 Festival Booth Fees Income					13,925.00	3,750.00	6,625.00	3,150.00	1,946.22	\$29,396.22
4125 Festival Expense					-100.00		-15.78		-85.00	\$ -200.78
Total 4120 Festival Income					13,825.00	3,750.00	6,609.22	3,150.00	1,861.22	\$29,195.44
4130 Legislative Events Income										\$0.00
4131 Legislative Events Sponsorship Income		100.00								\$100.00
4132 Legislative Events Attendee Income							310.00	865.00		\$1,175.00
4135 Legislativ Events Expense	-117.94								-67.13	\$ -185.07
4137 Economic Summit Attendee Income									30.00	\$30.00
Total 4130 Legislative Events Income	-117.94	100.00					310.00	865.00	-37.13	\$1,119.93
4140 BPOY Income										\$0.00
4141 BPOY Sponsorshop Income									2,000.00	\$2,000.00
4142 BPOY Attendee Income									250.00	\$250.00
Total 4140 BPOY Income									2,250.00	\$2,250.00
4160 Member Orientation										\$0.00
4161 Member Orientation Sponsorship	67.00	10.00								\$77.00
4165 Member Orientation Expenses		-41.13		-63.76						\$ -104.89
Total 4160 Member Orientation	67.00	-31.13		-63.76						\$ -27.89
4170 After 5										\$0.00
4171 After 5 Sponsorship			900.00	357.00	500.00	250.00	250.00	500.00		\$2,757.00
4175 After 5 Expense	-80.49		-1,057.00							\$ -1,137.49
Total 4170 After 5	-80.49		-157.00	357.00	500.00	250.00	250.00	500.00		\$1,619.51
4180 Coffee & Commerce										\$0.00
4185 Coffee & Commerce Expenses					-58.45		-50.00	-22.98		\$ -131.43
Total 4180 Coffee & Commerce					-58.45		-50.00	-22.98		\$ -131.43
Total 4100 EVENTS INCOME	4,818.57	2,318.87	6,125.68	-8,360.36	12,079.05	2,462.50	7,669.22	4,492.02	4,074.09	\$35,679.64
4200 NON DUES INCOME										\$0.00
4204 Corporate Sponsorship Income	3,540.00	1,557.50	2,500.00	-2,500.00		3,750.00	5,450.00	4,015.50		\$18,313.00
4209 Corp Sponsors to Event Sponsors			-1,050.00							\$ -1,050.00
Total 4204 Corporate Sponsorship Income	3,540.00	1,557.50	1,450.00	-2,500.00		3,750.00	5,450.00	4,015.50		\$17,263.00
4208 Advertising Sponsorships		150.00		625.00		150.00				\$925.00
4800 Donated "Rent" Income-New Space	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	\$6,988.14
Total 4200 NON DUES INCOME	4,316.46	2,483.96	2,226.46	-1,098.54	776.46	4,676.46	6,226.46	4,791.96	776.46	\$25,176.14
4300 ADVERTISING INCOME										\$0.00
4314 Online Business Listing Only Income		0.00	100.00							\$100.00
Total 4300 ADVERTISING INCOME		0.00	100.00							\$100.00
4400 MEMBERSHIP ACTIVITIES INCOME										\$0.00
4410 FYPG Events Income										\$0.00
4411 FYPG Events Sponsorship Income			150.00	1,200.00	150.00	75.00				\$1,575.00
4412 FYPG Events Attendee Income	300.00			225.00	300.00	150.00				\$975.00
4415 FYPG Events Expense	-315.90		-45.45	-115.66	-212.71	-315.90				\$ -1,005.62
Total 4410 FYPG Events Income	-15.90		104.55	1,309.34	237.29	-90.90				\$1,544.38
4420 WBC Events Income										\$0.00
4421 WBC Events Attendee Income		245.00	1,610.00	70.00	700.00	1,085.00	35.00	585.00	875.00	\$5,205.00
4422 WBC Events Sponsorship Income	425.00	5,525.00	2,250.00	425.00	575.00	850.00				\$10,050.00
4425 WBC Event Expense			-428.68	-3,782.93	123.83		-2,146.54		-2,750.00	\$ -8,984.32
Total 4420 WBC Events Income	425.00	5,770.00	3,431.32	-3,287.93	1,398.83	1,935.00	-2,111.54	585.00	-1,875.00	\$6,270.68
4430 Member Luncheon Income										\$0.00
4432 Member Luncheon Attendee Income	450.00	380.00	870.00	485.00	385.00	635.00	175.00	40.00	230.00	\$3,650.00
4435 Members Luncheon Expense			-1,105.76	-890.40	-556.50	-500.28	-867.14			\$ -3,920.08
Total 4430 Member Luncheon Income	450.00	380.00	-235.76	-405.40	-171.50	134.72	-692.14	40.00	230.00	\$ -270.08
Total 4400 MEMBERSHIP ACTIVITIES INCOME	859.10	6,150.00	3,300.11	-2,383.99	1,464.62	1,978.82	-2,803.68	625.00	-1,645.00	\$7,544.98
Total Income	\$16,701.63	\$17,970.83	\$19,710.75	\$ -1,749.14	\$27,233.13	\$17,688.78	\$23,676.00	\$16,572.23	\$7,484.55	\$145,288.76
GROSS PROFIT	\$16,701.63	\$17,970.83	\$19,710.75	\$ -1,749.14	\$27,233.13	\$17,688.78	\$23,676.00	\$16,572.23	\$7,484.55	\$145,288.76
Expenses										
5001 Advertising Expense								236.00		\$236.00
5003 Bookkeeping Expense	1,500.00	1,000.00	1,000.00	1,500.00	1,000.00	1,000.00	1,100.00	1,150.00	1,250.00	\$10,500.00
5009 Contributions Expense		50.00						400.00		\$450.00
5011 Cr Card Processing & Bank Charges Expense	237.46	143.99	458.96	274.65	305.53	255.53	455.47	121.38	179.15	\$2,432.12
5015 Dues & Subscriptions Expense	242.00	225.00	425.99	719.99	615.99	269.99	165.99	165.99	165.99	\$2,996.93

Fauquier Chamber

Profit and Loss

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5018 Insurance Expense										\$0.00
5019 General Insurance Expense				398.40	128.41	128.43	128.43	128.43	432.23	\$1,344.33
Total 5018 Insurance Expense				398.40	128.41	128.43	128.43	128.43	432.23	\$1,344.33
5021 Interest Expense	93.39				248.64	162.17				\$504.20
5023 Meetings / Conventions Expense		207.73	52.27				23.18			\$283.18
5025 Membership Expense	501.11	-436.96	430.42	375.04	-38.99		5.25	128.47		\$964.34
5030 Meals & Entertainment										\$0.00
5032 Meals - 50%						54.64				\$54.64
Total 5030 Meals & Entertainment						54.64				\$54.64
5031 Office Supplies Expense	118.34	32.29	103.90	85.02		58.91	79.60	203.69	27.38	\$709.13
5033 Payroll Processing Expense	111.50	116.00	145.01	116.00	116.00	116.00	116.00	116.00	116.00	\$1,068.51
5035 Payroll Tax Expense	760.19	733.79	738.30	711.90	753.90	731.86	701.25	745.61	721.15	\$6,597.95
5039 Postage & Delivery Expense						251.99	239.50	239.50	285.90	\$1,016.89
5048 Rent Expense - PATH Bldg	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	\$6,988.14
5051 Simple IRA Company Contribution Expense				230.00	230.00	230.00	230.00	230.00	230.00	\$1,380.00
5053 Technology Expense										\$0.00
6054 Software Costs	697.00	1,015.05	698.48	3,117.85	748.95	906.93	660.00	715.01	798.99	\$9,358.26
6055 Utility Costs	307.54		307.52	307.52	307.52	307.44	307.44	307.44	168.47	\$2,320.89
6056 Equipment Rental	607.37	187.86	233.81	407.37	202.81	314.54	187.86	202.81	323.55	\$2,667.98
6057 IT Services	100.00		300.00			25.00				\$425.00
Total 5053 Technology Expense	1,711.91	1,202.91	1,539.81	3,832.74	1,259.28	1,553.91	1,155.30	1,225.26	1,291.01	\$14,772.13
5055 Telephone Expense	108.36	108.36	108.36	108.36	108.36	108.36	108.36	108.36	108.36	\$975.24
5060 Wages Expense										\$0.00
5063 Wages_Admin	1,240.00	1,740.00	1,840.00	1,520.00	2,120.00	1,900.00	1,500.00	2,080.00	1,760.00	\$15,700.00
5064 Wages_Exec Director	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	\$68,999.94
Total 5060 Wages Expense	8,906.66	9,406.66	9,506.66	9,186.66	9,786.66	9,566.66	9,166.66	9,746.66	9,426.66	\$84,699.94
5065 Website Development Expense	151.98	151.98	151.98	151.98	151.98	151.98	151.98	151.98	151.98	\$1,367.82
Total Expenses	\$15,219.36	\$13,718.21	\$15,438.12	\$18,467.20	\$15,442.22	\$15,416.89	\$14,603.43	\$15,873.79	\$15,162.27	\$139,341.49
NET OPERATING INCOME	\$1,482.27	\$4,252.62	\$4,272.63	\$ -20,216.34	\$11,790.91	\$2,271.89	\$9,072.57	\$698.44	\$ -7,677.72	\$5,947.27
Other Income										
4600 Grant Income				2,500.00						\$2,500.00
7005 Investment Income	7.54	13.25	1.63	7.43	13.49	1.72	13.74	7.87	2.07	\$68.74
7010 Unrealized Gains/Losses	-180.15	46.53	802.69	724.25	161.97	-397.98	682.06	363.64	-98.18	\$2,104.83
Previous Year Income	3,880.00	1,635.00	2,350.00	705.00	500.00		200.00			\$9,270.00
Total Other Income	\$3,707.39	\$1,694.78	\$3,154.32	\$3,936.68	\$675.46	\$ -396.26	\$895.80	\$371.51	\$ -96.11	\$13,943.57
Other Expenses										
Previous Year's Expenses	366.15	4,088.00						3,366.80		\$7,820.95
Total Other Expenses	\$366.15	\$4,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,366.80	\$0.00	\$7,820.95
NET OTHER INCOME	\$3,341.24	\$ -2,393.22	\$3,154.32	\$3,936.68	\$675.46	\$ -396.26	\$895.80	\$ -2,995.29	\$ -96.11	\$6,122.62
NET INCOME	\$4,823.51	\$1,859.40	\$7,426.95	\$ -16,279.66	\$12,466.37	\$1,875.63	\$9,968.37	\$ -2,296.85	\$ -7,773.83	\$12,069.89