

Fauquier Chamber

Profit and Loss Comparison

January 2023

	TOTAL			
	JAN 2023	JAN 2022 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	250.00	200.00	25.00 %	1.90 %
4012 Renewal Member Dues Income	3,180.00	5,780.84	-44.99 %	24.16 %
4013 New Member Dues Income	1,180.00	1,020.00	15.69 %	8.96 %
Total 4010 MEMBERSHIP INCOME	4,610.00	7,000.84	-34.15 %	35.02 %
4100 EVENTS INCOME				
4120 Festival Income				
4125 Festival Expense	-103.98			-0.79 %
Total 4120 Festival Income	-103.98			-0.79 %
4130 Legislative Events Income				
4132 Legislative Events Attendee Income	1,160.00	15.00	7,633.33 %	8.81 %
4136 Economic Summit Sponsorship Income		400.00	-100.00 %	
4137 Economic Summit Attendee Income		70.00	-100.00 %	
Total 4130 Legislative Events Income	1,160.00	485.00	139.18 %	8.81 %
4160 Member Orientation				
4161 Member Orientation Sponsorship	43.50			0.33 %
Total 4160 Member Orientation	43.50			0.33 %
4170 After 5				
4171 After 5 Sponsorship	150.00			1.14 %
Total 4170 After 5	150.00			1.14 %
Total 4100 EVENTS INCOME	1,249.52	485.00	157.63 %	9.49 %
4200 NON DUES INCOME				
4204 Corporate Sponsorship Income	6,105.00	5,455.00	11.92 %	46.37 %
4208 Advertising Sponsorships	680.00	320.00	112.50 %	5.17 %
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	5.90 %
Total 4200 NON DUES INCOME	7,561.46	6,551.46	15.42 %	57.44 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4415 FYPG Events Expense	-131.22			-1.00 %
Total 4410 FYPG Events Income	-131.22			-1.00 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	25.00			0.19 %
4435 Members Luncheon Expense	-150.00			-1.14 %
Total 4430 Member Luncheon Income	-125.00			-0.95 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	-256.22			-1.95 %
Total Income	\$13,164.76	\$14,037.30	-6.22 %	100.00 %
GROSS PROFIT	\$13,164.76	\$14,037.30	-6.22 %	100.00 %
Expenses				
5003 Bookkeeping Expense	1,250.00	1,750.00	-28.57 %	9.50 %

Fauquier Chamber

Profit and Loss Comparison

January 2023

	TOTAL			
	JAN 2023	JAN 2022 (PY)	% CHANGE	% OF INCOME
5007 Contract Labor Expense	150.00			1.14 %
5009 Contributions Expense	103.14			0.78 %
5011 Cr Card Processing & Bank Charges Expense	224.29	245.39	-8.60 %	1.70 %
5015 Dues & Subscriptions Expense	151.00	291.30	-48.16 %	1.15 %
5018 Insurance Expense				
5019 General Insurance Expense		264.80	-100.00 %	
Total 5018 Insurance Expense		264.80	-100.00 %	
5023 Meetings / Conventions Expense	250.00			1.90 %
5025 Membership Expense	218.33	189.48	15.23 %	1.66 %
5030 Meals & Entertainment				
5032 Meals - 50%	37.17			0.28 %
Total 5030 Meals & Entertainment	37.17			0.28 %
5031 Office Supplies Expense	167.40	361.21	-53.66 %	1.27 %
5033 Payroll Processing Expense	102.00	97.00	5.15 %	0.77 %
5035 Payroll Tax Expense	783.79	435.87	79.82 %	5.95 %
5039 Postage & Delivery Expense		201.00	-100.00 %	
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	5.90 %
5051 Simple IRA Company Contribution Expense	230.00	100.00	130.00 %	1.75 %
5053 Technology Expense				
6054 Software Costs	831.19	621.65	33.71 %	6.31 %
6055 Utility Costs	265.46	276.37	-3.95 %	2.02 %
6056 Equipment Rental	405.62	296.09	36.99 %	3.08 %
6057 IT Services	104.00	200.00	-48.00 %	0.79 %
Total 5053 Technology Expense	1,606.27	1,394.11	15.22 %	12.20 %
5055 Telephone Expense	128.81	128.81	0.00 %	0.98 %
5060 Wages Expense				
5062 Salary Expense		4,583.33	-100.00 %	
5063 Wages_Admin	1,515.00			11.51 %
5064 Wages_Exec Director	7,666.66			58.24 %
Total 5060 Wages Expense	9,181.66	4,583.33	100.33 %	69.74 %
Total Expenses	\$15,360.32	\$10,818.76	41.98 %	116.68 %
NET OPERATING INCOME	\$ -2,195.56	\$3,218.54	-168.22 %	-16.68 %
Other Income				
7005 Investment Income	10.36	1.15	800.87 %	0.08 %
7010 Unrealized Gains/Losses		814.33	-100.00 %	
Previous Year Income	3,430.00	5,185.00	-33.85 %	26.05 %
Total Other Income	\$3,440.36	\$6,000.48	-42.67 %	26.13 %
Other Expenses				
Previous Year's Expenses	700.00	0.00		5.32 %
Total Other Expenses	\$700.00	\$0.00	0.00%	5.32 %
NET OTHER INCOME	\$2,740.36	\$6,000.48	-54.33 %	20.82 %

Fauquier Chamber

Profit and Loss Comparison

January 2023

TOTAL				
	JAN 2023	JAN 2022 (PY)	% CHANGE	% OF INCOME
NET INCOME	\$544.80	\$9,219.02	-94.09 %	4.14 %