

Fauquier Chamber

Profit and Loss Comparison

April 2023

	TOTAL			
	APR 2023	APR 2022 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	500.00	200.00	150.00 %	5.54 %
4012 Renewal Member Dues Income	6,780.00	4,305.00	57.49 %	75.19 %
4013 New Member Dues Income	3,160.00	1,115.00	183.41 %	35.04 %
Total 4010 MEMBERSHIP INCOME	10,440.00	5,620.00	85.77 %	115.77 %
4100 EVENTS INCOME				
4110 Valor Awards Income				
4111 Valor Awards Sponsorship Income	5,066.07			56.18 %
4112 Valor Awards Attendee Income	1,500.00			16.63 %
4115 Valor Awards Expense	-10,914.58			-121.04 %
Total 4110 Valor Awards Income	-4,348.51			-48.22 %
4120 Festival Income				
4123 Festival Booth Fees Income		6,450.00	-100.00 %	
4125 Festival Expense		-200.00	100.00 %	
Total 4120 Festival Income		6,250.00	-100.00 %	
4130 Legislative Events Income				
4132 Legislative Events Attendee Income	15.00			0.17 %
4137 Economic Summit Attendee Income		20.00	-100.00 %	
Total 4130 Legislative Events Income	15.00	20.00	-25.00 %	0.17 %
4160 Member Orientation				
4161 Member Orientation Sponsorship	44.00	100.00	-56.00 %	0.49 %
4165 Member Orientation Expenses	-158.94	-208.81	23.88 %	-1.76 %
Total 4160 Member Orientation	-114.94	-108.81	-5.63 %	-1.27 %
4170 After 5				
4175 After 5 Expense	-720.82			-7.99 %
Total 4170 After 5	-720.82			-7.99 %
4190 Networking Events				
4191 Networking Events Sponsorship Income		400.00	-100.00 %	
4192 Networking Events Attendee Fees		185.00	-100.00 %	
4195 Networking Events Expense		-256.76	100.00 %	
Total 4190 Networking Events		328.24	-100.00 %	
Total 4100 EVENTS INCOME	-5,169.27	6,489.43	-179.66 %	-57.32 %
4200 NON DUES INCOME				
4204 Corporate Sponsorship Income	3,905.00			43.30 %
4208 Advertising Sponsorships	0.00	100.00	-100.00 %	0.00 %
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	8.61 %
Total 4200 NON DUES INCOME	4,681.46	876.46	434.13 %	51.91 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4411 FYPG Events Sponsorship Income		200.00	-100.00 %	

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4412 FYPG Events Attendee Income		160.00	-100.00 %	
Total 4410 FYPG Events Income		360.00	-100.00 %	
4420 WBC Events Income				
4421 WBC Events Attendee Income	90.00	50.00	80.00 %	1.00 %
4422 WBC Events Sponsorship Income	850.00	8,500.00	-90.00 %	9.43 %
4425 WBC Event Expense	-2,005.46			-22.24 %
Total 4420 WBC Events Income	-1,065.46	8,550.00	-112.46 %	-11.82 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	275.00			3.05 %
4435 Members Luncheon Expense	-144.10			-1.60 %
Total 4430 Member Luncheon Income	130.90			1.45 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	-934.56	8,910.00	-110.49 %	-10.36 %
Total Income	\$9,017.63	\$21,895.89	-58.82 %	100.00 %
GROSS PROFIT	\$9,017.63	\$21,895.89	-58.82 %	100.00 %
Expenses				
5001 Advertising Expense	375.00	290.00	29.31 %	4.16 %
5003 Bookkeeping Expense	1,437.50	900.00	59.72 %	15.94 %
5007 Contract Labor Expense	315.00			3.49 %
5011 Cr Card Processing & Bank Charges Expense	162.35	444.72	-63.49 %	1.80 %
5015 Dues & Subscriptions Expense	200.00			2.22 %
5018 Insurance Expense				
5019 General Insurance Expense	1,009.00			11.19 %
Total 5018 Insurance Expense	1,009.00			11.19 %
5025 Membership Expense	429.38	395.00	8.70 %	4.76 %
5031 Office Supplies Expense	430.80	317.99	35.48 %	4.78 %
5033 Payroll Processing Expense	102.00	97.00	5.15 %	1.13 %
5035 Payroll Tax Expense	742.23	621.96	19.34 %	8.23 %
5039 Postage & Delivery Expense	63.00			0.70 %
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	8.61 %
5049 Repairs & Maintenance Expense	433.65			4.81 %
5051 Simple IRA Company Contribution Expense	230.00	200.00	15.00 %	2.55 %
5053 Technology Expense				
6054 Software Costs	3,128.65	824.65	279.39 %	34.69 %
6055 Utility Costs	272.92	276.46	-1.28 %	3.03 %
6056 Equipment Rental	460.37	185.92	147.62 %	5.11 %
6057 IT Services	535.00			5.93 %
Total 5053 Technology Expense	4,396.94	1,287.03	241.63 %	48.76 %
5055 Telephone Expense		128.81	-100.00 %	
5060 Wages Expense				
5062 Salary Expense		7,971.66	-100.00 %	
5063 Wages_Admin	1,815.00			20.13 %

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5064 Wages_Exec Director	7,666.66			85.02 %
Total 5060 Wages Expense	9,481.66	7,971.66	18.94 %	105.15 %
5065 Website Development Expense	149.00			1.65 %
Total Expenses	\$20,733.97	\$13,430.63	54.38 %	229.93 %
NET OPERATING INCOME	\$ -11,716.34	\$8,465.26	-238.40 %	-129.93 %
Other Income				
7005 Investment Income	18.02	10.44	72.61 %	0.20 %
7010 Unrealized Gains/Losses	542.86	-790.13	168.71 %	6.02 %
Previous Year Income		2,100.00	-100.00 %	
Total Other Income	\$560.88	\$1,320.31	-57.52 %	6.22 %
NET OTHER INCOME	\$560.88	\$1,320.31	-57.52 %	6.22 %
NET INCOME	\$ -11,155.46	\$9,785.57	-214.00 %	-123.71 %