

Fauquier Chamber

Profit and Loss Comparison

April 2024

	TOTAL			
	APR 2024	APR 2023 (PY)	CHANGE	% CHANGE
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	605.00	500.00	105.00	21.00 %
4012 Renewal Member Dues Income	6,155.75	6,780.00	-624.25	-9.21 %
4013 New Member Dues Income	3,333.00	3,160.00	173.00	5.47 %
Total 4010 MEMBERSHIP INCOME	10,093.75	10,440.00	-346.25	-3.32 %
4100 EVENTS INCOME				
4110 Valor Awards Income				
4111 Valor Awards Sponsorship Income	3,587.50	5,066.07	-1,478.57	-29.19 %
4112 Valor Awards Attendee Income	650.00	1,500.00	-850.00	-56.67 %
4115 Valor Awards Expense	-12,891.10	-10,914.58	-1,976.52	-18.11 %
Total 4110 Valor Awards Income	-8,653.60	-4,348.51	-4,305.09	-99.00 %
4130 Legislative Events Income				
4132 Legislative Events Attendee Income		15.00	-15.00	-100.00 %
Total 4130 Legislative Events Income		15.00	-15.00	-100.00 %
4160 Member Orientation				
4161 Member Orientation Sponsorship		44.00	-44.00	-100.00 %
4165 Member Orientation Expenses	-63.76	-158.94	95.18	59.88 %
Total 4160 Member Orientation	-63.76	-114.94	51.18	44.53 %
4170 After 5				
4171 After 5 Sponsorship	357.00		357.00	
4175 After 5 Expense		-720.82	720.82	100.00 %
Total 4170 After 5	357.00	-720.82	1,077.82	149.53 %
Total 4100 EVENTS INCOME	-8,360.36	-5,169.27	-3,191.09	-61.73 %
4200 NON DUES INCOME				
4204 Corporate Sponsorship Income	-2,500.00	3,905.00	-6,405.00	-164.02 %
4208 Advertising Sponsorships	625.00	0.00	625.00	
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00	0.00 %
Total 4200 NON DUES INCOME	-1,098.54	4,681.46	-5,780.00	-123.47 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4411 FYPG Events Sponsorship Income	1,200.00		1,200.00	
4412 FYPG Events Attendee Income	225.00		225.00	
4415 FYPG Events Expense	-115.66		-115.66	
Total 4410 FYPG Events Income	1,309.34		1,309.34	
4420 WBC Events Income				
4421 WBC Events Attendee Income	70.00	90.00	-20.00	-22.22 %
4422 WBC Events Sponsorship Income	425.00	850.00	-425.00	-50.00 %
4425 WBC Event Expense	-3,782.93	-2,005.46	-1,777.47	-88.63 %
Total 4420 WBC Events Income	-3,287.93	-1,065.46	-2,222.47	-208.59 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	485.00	275.00	210.00	76.36 %

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4435 Members Luncheon Expense	-890.40	-144.10	-746.30	-517.90 %
Total 4430 Member Luncheon Income	-405.40	130.90	-536.30	-409.70 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	-2,383.99	-934.56	-1,449.43	-155.09 %
Total Income	\$ -1,749.14	\$9,017.63	\$ -10,766.77	-119.40 %
GROSS PROFIT	\$ -1,749.14	\$9,017.63	\$ -10,766.77	-119.40 %
Expenses				
5001 Advertising Expense		375.00	-375.00	-100.00 %
5003 Bookkeeping Expense	1,500.00	1,437.50	62.50	4.35 %
5007 Contract Labor Expense		315.00	-315.00	-100.00 %
5011 Cr Card Processing & Bank Charges Expense	274.65	162.35	112.30	69.17 %
5015 Dues & Subscriptions Expense	719.99	200.00	519.99	260.00 %
5018 Insurance Expense				
5019 General Insurance Expense	398.40	1,009.00	-610.60	-60.52 %
Total 5018 Insurance Expense	398.40	1,009.00	-610.60	-60.52 %
5025 Membership Expense	375.04	429.38	-54.34	-12.66 %
5031 Office Supplies Expense	85.02	430.80	-345.78	-80.26 %
5033 Payroll Processing Expense	116.00	102.00	14.00	13.73 %
5035 Payroll Tax Expense	711.90	742.23	-30.33	-4.09 %
5039 Postage & Delivery Expense		63.00	-63.00	-100.00 %
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00	0.00 %
5049 Repairs & Maintenance Expense		433.65	-433.65	-100.00 %
5051 Simple IRA Company Contribution Expense	230.00	230.00	0.00	0.00 %
5053 Technology Expense				
6054 Software Costs	3,117.85	3,128.65	-10.80	-0.35 %
6055 Utility Costs	307.52	272.92	34.60	12.68 %
6056 Equipment Rental	407.37	460.37	-53.00	-11.51 %
6057 IT Services		535.00	-535.00	-100.00 %
Total 5053 Technology Expense	3,832.74	4,396.94	-564.20	-12.83 %
5055 Telephone Expense	108.36		108.36	
5060 Wages Expense				
5063 Wages_Admin	1,520.00	1,815.00	-295.00	-16.25 %
5064 Wages_Exec Director	7,666.66	7,666.66	0.00	0.00 %
Total 5060 Wages Expense	9,186.66	9,481.66	-295.00	-3.11 %
5065 Website Development Expense	151.98	149.00	2.98	2.00 %
Total Expenses	\$18,467.20	\$20,733.97	\$ -2,266.77	-10.93 %
NET OPERATING INCOME	\$ -20,216.34	\$ -11,716.34	\$ -8,500.00	-72.55 %
Other Income				
4600 Grant Income	2,500.00		2,500.00	
7005 Investment Income	7.43	18.02	-10.59	-58.77 %
7010 Unrealized Gains/Losses	724.25	542.86	181.39	33.41 %
Previous Year Income	705.00		705.00	

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Total Other Income	\$3,936.68	\$560.88	\$3,375.80	601.88 %
NET OTHER INCOME	\$3,936.68	\$560.88	\$3,375.80	601.88 %
NET INCOME	\$ -16,279.66	\$ -11,155.46	\$ -5,124.20	-45.93 %