

Fauquier Chamber

Profit and Loss Comparison

December 2023

	TOTAL			
	DEC 2023	DEC 2022 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	150.00	250.00	-40.00 %	0.75 %
4012 Renewal Member Dues Income	17,535.00	7,375.00	137.76 %	87.13 %
4013 New Member Dues Income	1,295.00	1,245.00	4.02 %	6.44 %
Total 4010 MEMBERSHIP INCOME	18,980.00	8,870.00	113.98 %	94.32 %
4100 EVENTS INCOME				
4120 Festival Income				
4123 Festival Booth Fees Income	300.00	125.00	140.00 %	1.49 %
4125 Festival Expense		-172.26	100.00 %	
Total 4120 Festival Income	300.00	-47.26	734.79 %	1.49 %
4130 Legislative Events Income				
4132 Legislative Events Attendee Income	26.00			0.13 %
Total 4130 Legislative Events Income	26.00			0.13 %
4140 BPOY Income				
4142 BPOY Attendee Income	1,975.00			9.81 %
4145 BPOY Expense		-172.26	100.00 %	
Total 4140 BPOY Income	1,975.00	-172.26	1,246.52 %	9.81 %
4160 Member Orientation				
4161 Member Orientation Sponsorship	16.50	160.00	-89.69 %	0.08 %
4165 Member Orientation Expenses		-57.79	100.00 %	
Total 4160 Member Orientation	16.50	102.21	-83.86 %	0.08 %
4170 After 5				
4171 After 5 Sponsorship	160.00			0.80 %
4175 After 5 Expense		-738.61	100.00 %	
Total 4170 After 5	160.00	-738.61	121.66 %	0.80 %
4190 Networking Events				
4192 Networking Events Attendee Fees		70.00	-100.00 %	
Total 4190 Networking Events		70.00	-100.00 %	
Total 4100 EVENTS INCOME	2,477.50	-785.92	415.24 %	12.31 %
4200 NON DUES INCOME				
4204 Corporate Sponsorship Income	-1,900.00	4,290.00	-144.29 %	-9.44 %
4208 Advertising Sponsorships		100.00	-100.00 %	
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	3.86 %
Total 4200 NON DUES INCOME	-1,123.54	5,166.46	-121.75 %	-5.58 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4420 WBC Events Income				
4421 WBC Events Attendee Income	1,200.00	25.00	4,700.00 %	5.96 %
4425 WBC Event Expense	-1,685.00			-8.37 %
Total 4420 WBC Events Income	-485.00	25.00	-2,040.00 %	-2.41 %
4430 Member Luncheon Income				

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4432 Member Luncheon Attendee Income	275.00			1.37 %
Total 4430 Member Luncheon Income	275.00			1.37 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	-210.00	25.00	-940.00 %	-1.04 %
Total Income	\$20,123.96	\$13,275.54	51.59 %	100.00 %
GROSS PROFIT	\$20,123.96	\$13,275.54	51.59 %	100.00 %
Expenses				
5001 Advertising Expense	1,744.20			8.67 %
5003 Bookkeeping Expense	1,250.00	1,050.00	19.05 %	6.21 %
5009 Contributions Expense		75.00	-100.00 %	
5011 Cr Card Processing & Bank Charges Expense	270.97	208.39	30.03 %	1.35 %
5015 Dues & Subscriptions Expense	176.00	651.00	-72.96 %	0.87 %
5021 Interest Expense	358.59			1.78 %
5023 Meetings / Conventions Expense	20.00	20.00	0.00 %	0.10 %
5025 Membership Expense		305.70	-100.00 %	
5030 Meals & Entertainment				
5032 Meals - 50%	173.00			0.86 %
5038 Meals - 100%		57.55	-100.00 %	
Total 5030 Meals & Entertainment	173.00	57.55	200.61 %	0.86 %
5031 Office Supplies Expense	63.17	383.50	-83.53 %	0.31 %
5033 Payroll Processing Expense	107.00	102.00	4.90 %	0.53 %
5035 Payroll Tax Expense	697.78	723.06	-3.50 %	3.47 %
5039 Postage & Delivery Expense		200.00	-100.00 %	
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	3.86 %
5051 Simple IRA Company Contribution Expense		245.00	-100.00 %	
5053 Technology Expense				
6054 Software Costs	683.51	654.87	4.37 %	3.40 %
6055 Utility Costs	608.76	558.68	8.96 %	3.03 %
6056 Equipment Rental	288.03	187.86	53.32 %	1.43 %
Total 5053 Technology Expense	1,580.30	1,401.41	12.77 %	7.85 %
5055 Telephone Expense	108.36	128.81	-15.88 %	0.54 %
5060 Wages Expense				
5063 Wages_Admin	1,420.00	1,785.00	-20.45 %	7.06 %
5064 Wages_Exec Director	7,666.66	7,666.66	0.00 %	38.10 %
Total 5060 Wages Expense	9,086.66	9,451.66	-3.86 %	45.15 %
5065 Website Development Expense	151.98			0.76 %
Total Expenses	\$16,564.47	\$15,779.54	4.97 %	82.31 %
NET OPERATING INCOME	\$3,559.49	\$ -2,504.00	242.15 %	17.69 %
Other Income				
7005 Investment Income	7.54	9.18	-17.86 %	0.04 %
7010 Unrealized Gains/Losses	293.97	234.85	25.17 %	1.46 %
Total Other Income	\$301.51	\$244.03	23.55 %	1.50 %

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NET OTHER INCOME	\$301.51	\$244.03	23.55 %	1.50 %
NET INCOME	\$3,861.00	\$ -2,259.97	270.84 %	19.19 %