

Fauquier Chamber

Profit and Loss Comparison

February 2023

	TOTAL			
	FEB 2023	FEB 2022 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	250.00	300.00	-16.67 %	1.27 %
4012 Renewal Member Dues Income	8,945.00	5,710.41	56.64 %	45.39 %
4013 New Member Dues Income	1,315.00	1,425.00	-7.72 %	6.67 %
Total 4010 MEMBERSHIP INCOME	10,510.00	7,435.41	41.35 %	53.33 %
4100 EVENTS INCOME				
4110 Valor Awards Income				
4111 Valor Awards Sponsorship Income	1,550.00			7.86 %
Total 4110 Valor Awards Income	1,550.00			7.86 %
4120 Festival Income				
4125 Festival Expense		-100.00	100.00 %	
Total 4120 Festival Income		-100.00	100.00 %	
4130 Legislative Events Income				
4135 Legislativ Events Expense	-754.07			-3.83 %
4137 Economic Summit Attendee Income		455.00	-100.00 %	
Total 4130 Legislative Events Income	-754.07	455.00	-265.73 %	-3.83 %
4160 Member Orientation				
4161 Member Orientation Sponsorship	34.50			0.18 %
4165 Member Orientation Expenses	-58.35	-435.68	86.61 %	-0.30 %
Total 4160 Member Orientation	-23.85	-435.68	94.53 %	-0.12 %
4170 After 5				
4175 After 5 Expense		-26.32	100.00 %	
Total 4170 After 5		-26.32	100.00 %	
4180 Before 9				
4181 Before 9 Sponsorships		30.00	-100.00 %	
4185 Before 9 Expenses	-315.15	-65.47	-381.37 %	-1.60 %
Total 4180 Before 9	-315.15	-35.47	-788.50 %	-1.60 %
4190 Networking Events				
4192 Networking Events Attendee Fees		150.00	-100.00 %	
4195 Networking Events Expense		-293.53	100.00 %	
Total 4190 Networking Events		-143.53	100.00 %	
Total 4100 EVENTS INCOME	456.93	-286.00	259.77 %	2.32 %
4200 NON DUES INCOME				
4201 Non Dues Income Other		75.00	-100.00 %	
4204 Corporate Sponsorship Income	3,040.00	3,450.00	-11.88 %	15.42 %
4208 Advertising Sponsorships	720.00	495.00	45.45 %	3.65 %
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	3.94 %
Total 4200 NON DUES INCOME	4,536.46	4,796.46	-5.42 %	23.02 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4420 WBC Events Income				

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4422 WBC Events Sponsorship Income	3,825.00			19.41 %
4425 WBC Event Expense		-385.00	100.00 %	
Total 4420 WBC Events Income	3,825.00	-385.00	1,093.51 %	19.41 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	530.00			2.69 %
4435 Members Luncheon Expense	-150.00			-0.76 %
Total 4430 Member Luncheon Income	380.00			1.93 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	4,205.00	-385.00	1,192.21 %	21.34 %
Total Income	\$19,708.39	\$11,560.87	70.47 %	100.00 %
GROSS PROFIT	\$19,708.39	\$11,560.87	70.47 %	100.00 %
Expenses				
5001 Advertising Expense		29.99	-100.00 %	
5003 Bookkeeping Expense	1,000.00	1,000.00	0.00 %	5.07 %
5009 Contributions Expense	100.00			0.51 %
5011 Cr Card Processing & Bank Charges Expense	268.15	128.07	109.38 %	1.36 %
5015 Dues & Subscriptions Expense	696.00	331.18	110.16 %	3.53 %
5023 Meetings / Conventions Expense	125.00			0.63 %
5025 Membership Expense	46.90			0.24 %
5030 Meals & Entertainment				
5032 Meals - 50%	72.04			0.37 %
Total 5030 Meals & Entertainment	72.04			0.37 %
5031 Office Supplies Expense	2,266.18			11.50 %
5033 Payroll Processing Expense	100.25	95.25	5.25 %	0.51 %
5035 Payroll Tax Expense	677.68	613.90	10.39 %	3.44 %
5039 Postage & Delivery Expense	202.00	37.14	443.89 %	1.02 %
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	3.94 %
5051 Simple IRA Company Contribution Expense	230.00	200.00	15.00 %	1.17 %
5053 Technology Expense				
6054 Software Costs	1,208.60	625.65	93.18 %	6.13 %
6055 Utility Costs		276.45	-100.00 %	
6056 Equipment Rental		414.38	-100.00 %	
Total 5053 Technology Expense	1,208.60	1,316.48	-8.19 %	6.13 %
5055 Telephone Expense	128.81	128.81	0.00 %	0.65 %
5060 Wages Expense				
5062 Salary Expense		7,803.02	-100.00 %	
5063 Wages_Admin	1,050.00			5.33 %
5064 Wages_Exec Director	7,666.66			38.90 %
Total 5060 Wages Expense	8,716.66	7,803.02	11.71 %	44.23 %
Total Expenses	\$16,614.73	\$12,460.30	33.34 %	84.30 %
NET OPERATING INCOME	\$3,093.66	\$ -899.43	443.96 %	15.70 %
Other Income				

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7005 Investment Income	16.96	10.41	62.92 %	0.09 %
7010 Unrealized Gains/Losses	197.24	-362.18	154.46 %	1.00 %
Previous Year Income	1,900.00	835.00	127.54 %	9.64 %
Total Other Income	\$2,114.20	\$483.23	337.51 %	10.73 %
Other Expenses				
Previous Year's Expenses	500.00	385.00	29.87 %	2.54 %
Total Other Expenses	\$500.00	\$385.00	29.87 %	2.54 %
NET OTHER INCOME	\$1,614.20	\$98.23	1,543.29 %	8.19 %
NET INCOME	\$4,707.86	\$ -801.20	687.60 %	23.89 %