

Fauquier Chamber

Profit and Loss Comparison

January 2024

	TOTAL			
	JAN 2024	JAN 2023 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	110.00	250.00	-56.00 %	0.66 %
4012 Renewal Member Dues Income	5,813.50	3,180.00	82.81 %	34.81 %
4013 New Member Dues Income	784.00	1,180.00	-33.56 %	4.69 %
Total 4010 MEMBERSHIP INCOME	6,707.50	4,610.00	45.50 %	40.16 %
4100 EVENTS INCOME				
4110 Valor Awards Income				
4111 Valor Awards Sponsorship Income	4,950.00			29.64 %
Total 4110 Valor Awards Income	4,950.00			29.64 %
4120 Festival Income				
4125 Festival Expense		-103.98	100.00 %	
Total 4120 Festival Income		-103.98	100.00 %	
4130 Legislative Events Income				
4132 Legislative Events Attendee Income		1,160.00	-100.00 %	
4135 Legislativ Events Expense	-117.94			-0.71 %
Total 4130 Legislative Events Income	-117.94	1,160.00	-110.17 %	-0.71 %
4160 Member Orientation				
4161 Member Orientation Sponsorship	67.00	43.50	54.02 %	0.40 %
Total 4160 Member Orientation	67.00	43.50	54.02 %	0.40 %
4170 After 5				
4171 After 5 Sponsorship		150.00	-100.00 %	
4175 After 5 Expense	-80.49			-0.48 %
Total 4170 After 5	-80.49	150.00	-153.66 %	-0.48 %
Total 4100 EVENTS INCOME	4,818.57	1,249.52	285.63 %	28.85 %
4200 NON DUES INCOME				
4204 Corporate Sponsorship Income	3,540.00	6,105.00	-42.01 %	21.20 %
4208 Advertising Sponsorships		680.00	-100.00 %	
4210 Directory Page Review Income	0.00			0.00 %
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	4.65 %
Total 4200 NON DUES INCOME	4,316.46	7,561.46	-42.91 %	25.84 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4412 FYPG Events Attendee Income	300.00			1.80 %
4415 FYPG Events Expense	-315.90	-131.22	-140.74 %	-1.89 %
Total 4410 FYPG Events Income	-15.90	-131.22	87.88 %	-0.10 %
4420 WBC Events Income				
4422 WBC Events Sponsorship Income	425.00			2.54 %
Total 4420 WBC Events Income	425.00			2.54 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	450.00	25.00	1,700.00 %	2.69 %

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4435 Members Luncheon Expense		-150.00	100.00 %	
Total 4430 Member Luncheon Income	450.00	-125.00	460.00 %	2.69 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	859.10	-256.22	435.30 %	5.14 %
Total Income	\$16,701.63	\$13,164.76	26.87 %	100.00 %
GROSS PROFIT	\$16,701.63	\$13,164.76	26.87 %	100.00 %
Expenses				
5003 Bookkeeping Expense	1,500.00	1,250.00	20.00 %	8.98 %
5007 Contract Labor Expense		150.00	-100.00 %	
5009 Contributions Expense		103.14	-100.00 %	
5011 Cr Card Processing & Bank Charges Expense	237.46	224.29	5.87 %	1.42 %
5015 Dues & Subscriptions Expense	242.00	151.00	60.26 %	1.45 %
5021 Interest Expense	93.39			0.56 %
5023 Meetings / Conventions Expense		250.00	-100.00 %	
5025 Membership Expense	501.11	218.33	129.52 %	3.00 %
5030 Meals & Entertainment				
5032 Meals - 50%		37.17	-100.00 %	
Total 5030 Meals & Entertainment		37.17	-100.00 %	
5031 Office Supplies Expense	118.34	167.40	-29.31 %	0.71 %
5033 Payroll Processing Expense	111.50	102.00	9.31 %	0.67 %
5035 Payroll Tax Expense	760.19	783.79	-3.01 %	4.55 %
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	4.65 %
5051 Simple IRA Company Contribution Expense		230.00	-100.00 %	
5053 Technology Expense				
6054 Software Costs	697.00	831.19	-16.14 %	4.17 %
6055 Utility Costs	304.38	265.46	14.66 %	1.82 %
6056 Equipment Rental	607.37	405.62	49.74 %	3.64 %
6057 IT Services	100.00	104.00	-3.85 %	0.60 %
Total 5053 Technology Expense	1,708.75	1,606.27	6.38 %	10.23 %
5055 Telephone Expense	108.36	128.81	-15.88 %	0.65 %
5060 Wages Expense				
5063 Wages_Admin	1,240.00	1,515.00	-18.15 %	7.42 %
5064 Wages_Exec Director	7,666.66	7,666.66	0.00 %	45.90 %
Total 5060 Wages Expense	8,906.66	9,181.66	-3.00 %	53.33 %
5065 Website Development Expense	151.98			0.91 %
Total Expenses	\$15,216.20	\$15,360.32	-0.94 %	91.11 %
NET OPERATING INCOME	\$1,485.43	\$ -2,195.56	167.66 %	8.89 %
Other Income				
7005 Investment Income	7.54	10.36	-27.22 %	0.05 %
7010 Unrealized Gains/Losses	-180.15			-1.08 %
Previous Year Income	3,880.00	3,430.00	13.12 %	23.23 %
Total Other Income	\$3,707.39	\$3,440.36	7.76 %	22.20 %

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Other Expenses				
Previous Year's Expenses	366.15	700.00	-47.69 %	2.19 %
Total Other Expenses	\$366.15	\$700.00	-47.69 %	2.19 %
NET OTHER INCOME	\$3,341.24	\$2,740.36	21.93 %	20.01 %
NET INCOME	\$4,826.67	\$544.80	785.95 %	28.90 %