

Fauquier Chamber

Profit and Loss Comparison

July 2023

	TOTAL			
	JUL 2023	JUL 2022 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	100.00	350.00	-71.43 %	1.05 %
4012 Renewal Member Dues Income	5,015.00	9,145.00	-45.16 %	52.66 %
4013 New Member Dues Income	490.00	1,610.00	-69.57 %	5.15 %
Total 4010 MEMBERSHIP INCOME	5,605.00	11,105.00	-49.53 %	58.86 %
4100 EVENTS INCOME				
4120 Festival Income				
4123 Festival Booth Fees Income	4,550.00	1,250.00	264.00 %	47.78 %
4125 Festival Expense	-50.00			-0.53 %
Total 4120 Festival Income	4,500.00	1,250.00	260.00 %	47.25 %
4160 Member Orientation				
4161 Member Orientation Sponsorship	214.50			2.25 %
4165 Member Orientation Expenses	-57.61	-92.28	37.57 %	-0.60 %
Total 4160 Member Orientation	156.89	-92.28	270.02 %	1.65 %
4190 Networking Events				
4192 Networking Events Attendee Fees		25.00	-100.00 %	
Total 4190 Networking Events		25.00	-100.00 %	
Total 4100 EVENTS INCOME	4,656.89	1,182.72	293.74 %	48.90 %
4200 NON DUES INCOME				
4204 Corporate Sponsorship Income		9,500.00	-100.00 %	
4208 Advertising Sponsorships		100.00	-100.00 %	
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	8.15 %
Total 4200 NON DUES INCOME	776.46	10,376.46	-92.52 %	8.15 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4412 FYPG Events Attendee Income		27.00	-100.00 %	
4415 FYPG Events Expense	-45.40			-0.48 %
Total 4410 FYPG Events Income	-45.40	27.00	-268.15 %	-0.48 %
4420 WBC Events Income				
4421 WBC Events Attendee Income	30.00			0.32 %
4425 WBC Event Expense	-1,500.00			-15.75 %
Total 4420 WBC Events Income	-1,470.00			-15.44 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	-1,515.40	27.00	-5,712.59 %	-15.91 %
Total Income	\$9,522.95	\$22,691.18	-58.03 %	100.00 %
GROSS PROFIT	\$9,522.95	\$22,691.18	-58.03 %	100.00 %
Expenses				
5003 Bookkeeping Expense	1,050.00	1,000.00	5.00 %	11.03 %
5011 Cr Card Processing & Bank Charges Expense	52.50	180.77	-70.96 %	0.55 %
5015 Dues & Subscriptions Expense	300.82	313.00	-3.89 %	3.16 %
5023 Meetings / Conventions Expense		211.00	-100.00 %	

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5025 Membership Expense	240.27	61.02	293.76 %	2.52 %
5030 Meals & Entertainment				
5032 Meals - 50%	66.47			0.70 %
5038 Meals - 100%		211.12	-100.00 %	
Total 5030 Meals & Entertainment	66.47	211.12	-68.52 %	0.70 %
5031 Office Supplies Expense	196.90	107.35	83.42 %	2.07 %
5033 Payroll Processing Expense	100.25	97.00	3.35 %	1.05 %
5035 Payroll Tax Expense	622.54	636.12	-2.13 %	6.54 %
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	8.15 %
5051 Simple IRA Company Contribution Expense	115.00	200.00	-42.50 %	1.21 %
5053 Technology Expense				
6054 Software Costs	608.99	604.26	0.78 %	6.39 %
6055 Utility Costs	273.03	262.58	3.98 %	2.87 %
6056 Equipment Rental		187.86	-100.00 %	
6057 IT Services	100.00			1.05 %
Total 5053 Technology Expense	982.02	1,054.70	-6.89 %	10.31 %
5055 Telephone Expense	171.91	128.81	33.46 %	1.81 %
5060 Wages Expense				
5062 Salary Expense		8,136.66	-100.00 %	
5063 Wages_Admin	420.00			4.41 %
5064 Wages_Exec Director	7,666.66			80.51 %
Total 5060 Wages Expense	8,086.66	8,136.66	-0.61 %	84.92 %
5065 Website Development Expense	151.98			1.60 %
Total Expenses	\$12,913.78	\$13,114.01	-1.53 %	135.61 %
NET OPERATING INCOME	\$ -3,390.83	\$9,577.17	-135.41 %	-35.61 %
Other Income				
7005 Investment Income	16.28	18.23	-10.70 %	0.17 %
7010 Unrealized Gains/Losses	466.25	494.45	-5.70 %	4.90 %
Previous Year Income		400.00	-100.00 %	
Total Other Income	\$482.53	\$912.68	-47.13 %	5.07 %
NET OTHER INCOME	\$482.53	\$912.68	-47.13 %	5.07 %
NET INCOME	\$ -2,908.30	\$10,489.85	-127.72 %	-30.54 %