

Fauquier Chamber

Profit and Loss Comparison

July 2024

	TOTAL			
	JUL 2024	JUL 2023 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	605.00	100.00	505.00 %	2.56 %
4012 Renewal Member Dues Income	8,866.00	5,015.00	76.79 %	37.45 %
4013 New Member Dues Income	3,113.00	490.00	535.31 %	13.15 %
Total 4010 MEMBERSHIP INCOME	12,584.00	5,605.00	124.51 %	53.15 %
4100 EVENTS INCOME				
4110 Valor Awards Income				
4111 Valor Awards Sponsorship Income	550.00			2.32 %
Total 4110 Valor Awards Income	550.00			2.32 %
4120 Festival Income				
4123 Festival Booth Fees Income	6,625.00	4,550.00	45.60 %	27.98 %
4125 Festival Expense	-15.78	-50.00	68.44 %	-0.07 %
Total 4120 Festival Income	6,609.22	4,500.00	46.87 %	27.92 %
4130 Legislative Events Income				
4132 Legislative Events Attendee Income	310.00			1.31 %
Total 4130 Legislative Events Income	310.00			1.31 %
4160 Member Orientation				
4161 Member Orientation Sponsorship		214.50	-100.00 %	
4165 Member Orientation Expenses		-57.61	100.00 %	
Total 4160 Member Orientation		156.89	-100.00 %	
4170 After 5				
4171 After 5 Sponsorship	250.00			1.06 %
Total 4170 After 5	250.00			1.06 %
4180 Coffee & Commerce				
4185 Coffee & Commerce Expenses	-50.00			-0.21 %
Total 4180 Coffee & Commerce	-50.00			-0.21 %
Total 4100 EVENTS INCOME	7,669.22	4,656.89	64.69 %	32.39 %
4200 NON DUES INCOME				
4204 Corporate Sponsorship Income	5,450.00			23.02 %
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	3.28 %
Total 4200 NON DUES INCOME	6,226.46	776.46	701.90 %	26.30 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4415 FYPG Events Expense		-45.40	100.00 %	
Total 4410 FYPG Events Income		-45.40	100.00 %	
4420 WBC Events Income				
4421 WBC Events Attendee Income	35.00	30.00	16.67 %	0.15 %
4425 WBC Event Expense	-2,146.54	-1,500.00	-43.10 %	-9.07 %
Total 4420 WBC Events Income	-2,111.54	-1,470.00	-43.64 %	-8.92 %
4430 Member Luncheon Income				

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4432 Member Luncheon Attendee Income	175.00			0.74 %
4435 Members Luncheon Expense	-867.14			-3.66 %
Total 4430 Member Luncheon Income	-692.14			-2.92 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	-2,803.68	-1,515.40	-85.01 %	-11.84 %
Total Income	\$23,676.00	\$9,522.95	148.62 %	100.00 %
GROSS PROFIT	\$23,676.00	\$9,522.95	148.62 %	100.00 %
Expenses				
5003 Bookkeeping Expense	1,100.00	1,050.00	4.76 %	4.65 %
5011 Cr Card Processing & Bank Charges Expense	455.47	52.50	767.56 %	1.92 %
5015 Dues & Subscriptions Expense	165.99	300.82	-44.82 %	0.70 %
5018 Insurance Expense				
5019 General Insurance Expense	128.43			0.54 %
Total 5018 Insurance Expense	128.43			0.54 %
5023 Meetings / Conventions Expense	23.18			0.10 %
5025 Membership Expense	5.25	240.27	-97.81 %	0.02 %
5030 Meals & Entertainment				
5032 Meals - 50%		66.47	-100.00 %	
Total 5030 Meals & Entertainment		66.47	-100.00 %	
5031 Office Supplies Expense	79.60	196.90	-59.57 %	0.34 %
5033 Payroll Processing Expense	116.00	100.25	15.71 %	0.49 %
5035 Payroll Tax Expense	701.25	622.54	12.64 %	2.96 %
5039 Postage & Delivery Expense	239.50			1.01 %
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	3.28 %
5051 Simple IRA Company Contribution Expense	230.00	115.00	100.00 %	0.97 %
5053 Technology Expense				
6054 Software Costs	660.00	608.99	8.38 %	2.79 %
6055 Utility Costs	307.44	273.03	12.60 %	1.30 %
6056 Equipment Rental	187.86			0.79 %
6057 IT Services		100.00	-100.00 %	
Total 5053 Technology Expense	1,155.30	982.02	17.65 %	4.88 %
5055 Telephone Expense	108.36	171.91	-36.97 %	0.46 %
5060 Wages Expense				
5063 Wages_Admin	1,500.00	420.00	257.14 %	6.34 %
5064 Wages_Exec Director	7,666.66	7,666.66	0.00 %	32.38 %
Total 5060 Wages Expense	9,166.66	8,086.66	13.36 %	38.72 %
5065 Website Development Expense	151.98	151.98	0.00 %	0.64 %
Total Expenses	\$14,603.43	\$12,913.78	13.08 %	61.68 %
NET OPERATING INCOME	\$9,072.57	\$ -3,390.83	367.56 %	38.32 %
Other Income				
7005 Investment Income	13.74	16.28	-15.60 %	0.06 %
7010 Unrealized Gains/Losses	682.06	466.25	46.29 %	2.88 %

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Previous Year Income	200.00			0.84 %
Total Other Income	\$895.80	\$482.53	85.65 %	3.78 %
NET OTHER INCOME	\$895.80	\$482.53	85.65 %	3.78 %
NET INCOME	\$9,968.37	\$ -2,908.30	442.76 %	42.10 %