

Fauquier Chamber

Profit and Loss Comparison

June 2023

	TOTAL			
	JUN 2023	JUN 2022 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	50.00	200.00	-75.00 %	0.44 %
4012 Renewal Member Dues Income	3,115.00	2,470.00	26.11 %	27.35 %
4013 New Member Dues Income	245.00	1,135.00	-78.41 %	2.15 %
Total 4010 MEMBERSHIP INCOME	3,410.00	3,805.00	-10.38 %	29.94 %
4100 EVENTS INCOME				
4120 Festival Income				
4123 Festival Booth Fees Income	5,237.50	2,400.00	118.23 %	45.98 %
4125 Festival Expense		-362.50	100.00 %	
Total 4120 Festival Income	5,237.50	2,037.50	157.06 %	45.98 %
4130 Legislative Events Income				
4132 Legislative Events Attendee Income	30.00			0.26 %
Total 4130 Legislative Events Income	30.00			0.26 %
4160 Member Orientation				
4161 Member Orientation Sponsorship	41.00			0.36 %
4165 Member Orientation Expenses	-77.35	-181.53	57.39 %	-0.68 %
Total 4160 Member Orientation	-36.35	-181.53	79.98 %	-0.32 %
4170 After 5				
4171 After 5 Sponsorship	450.00			3.95 %
4175 After 5 Expense		-177.18	100.00 %	
Total 4170 After 5	450.00	-177.18	353.98 %	3.95 %
4180 Before 9				
4185 Before 9 Expenses	-12.00			-0.11 %
Total 4180 Before 9	-12.00			-0.11 %
4190 Networking Events				
4191 Networking Events Sponsorship Income		400.00	-100.00 %	
4192 Networking Events Attendee Fees		130.00	-100.00 %	
Total 4190 Networking Events		530.00	-100.00 %	
Total 4100 EVENTS INCOME	5,669.15	2,208.79	156.66 %	49.77 %
4200 NON DUES INCOME				
4204 Corporate Sponsorship Income		6,550.00	-100.00 %	
4208 Advertising Sponsorships		300.00	-100.00 %	
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	6.82 %
Total 4200 NON DUES INCOME	776.46	7,626.46	-89.82 %	6.82 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4412 FYPG Events Attendee Income		20.00	-100.00 %	
Total 4410 FYPG Events Income		20.00	-100.00 %	
4420 WBC Events Income				
4421 WBC Events Attendee Income	1,025.00	75.00	1,266.67 %	9.00 %

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4422 WBC Events Sponsorship Income	425.00			3.73 %
4425 WBC Event Expense		-47.39	100.00 %	
Total 4420 WBC Events Income	1,450.00	27.61	5,151.72 %	12.73 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	85.00			0.75 %
Total 4430 Member Luncheon Income	85.00			0.75 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	1,535.00	47.61	3,124.11 %	13.48 %
Total Income	\$11,390.61	\$13,687.86	-16.78 %	100.00 %
GROSS PROFIT	\$11,390.61	\$13,687.86	-16.78 %	100.00 %
Expenses				
5003 Bookkeeping Expense	1,000.00	1,125.00	-11.11 %	8.78 %
5007 Contract Labor Expense	260.00			2.28 %
5011 Cr Card Processing & Bank Charges Expense	83.79	193.18	-56.63 %	0.74 %
5015 Dues & Subscriptions Expense	347.00	111.00	212.61 %	3.05 %
5018 Insurance Expense				
5019 General Insurance Expense		-5.00	100.00 %	
Total 5018 Insurance Expense		-5.00	100.00 %	
5023 Meetings / Conventions Expense		25.00	-100.00 %	
5025 Membership Expense	87.86	17.00	416.82 %	0.77 %
5031 Office Supplies Expense	31.57	570.20	-94.46 %	0.28 %
5033 Payroll Processing Expense	195.25	97.00	101.29 %	1.71 %
5035 Payroll Tax Expense	663.73	633.56	4.76 %	5.83 %
5039 Postage & Delivery Expense		5.12	-100.00 %	
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	6.82 %
5051 Simple IRA Company Contribution Expense	115.00	200.00	-42.50 %	1.01 %
5053 Technology Expense				
6054 Software Costs	953.99	734.64	29.86 %	8.38 %
6055 Utility Costs	273.03	262.58	3.98 %	2.40 %
6056 Equipment Rental	187.86	187.86	0.00 %	1.65 %
6057 IT Services	275.00			2.41 %
Total 5053 Technology Expense	1,689.88	1,185.08	42.60 %	14.84 %
5055 Telephone Expense		128.81	-100.00 %	
5060 Wages Expense				
5062 Salary Expense		8,106.66	-100.00 %	
5063 Wages_Admin	900.00			7.90 %
5064 Wages_Exec Director	7,666.66			67.31 %
Total 5060 Wages Expense	8,566.66	8,106.66	5.67 %	75.21 %
5065 Website Development Expense	151.98			1.33 %
Total Expenses	\$13,969.18	\$13,169.07	6.08 %	122.64 %
NET OPERATING INCOME	\$ -2,578.57	\$518.79	-597.04 %	-22.64 %
Other Income				

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7005 Investment Income	10.10	10.32	-2.13 %	0.09 %
7010 Unrealized Gains/Losses	229.50	-1,570.26	114.62 %	2.01 %
Previous Year Income	200.00			1.76 %
Total Other Income	\$439.60	\$ -1,559.94	128.18 %	3.86 %
NET OTHER INCOME	\$439.60	\$ -1,559.94	128.18 %	3.86 %
NET INCOME	\$ -2,138.97	\$ -1,041.15	-105.44 %	-18.78 %