

Fauquier Chamber

Profit and Loss Comparison

June 2024

	TOTAL			
	JUN 2024	JUN 2023 (PY)	CHANGE	% CHANGE
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	495.00	50.00	445.00	890.00 %
4012 Renewal Member Dues Income	4,512.00	3,115.00	1,397.00	44.85 %
4013 New Member Dues Income	3,564.00	245.00	3,319.00	1,354.69 %
Total 4010 MEMBERSHIP INCOME	8,571.00	3,410.00	5,161.00	151.35 %
4100 EVENTS INCOME				
4110 Valor Awards Income	100.00		100.00	
4111 Valor Awards Sponsorship Income	550.00		550.00	
4115 Valor Awards Expense	-2,187.50		-2,187.50	
Total 4110 Valor Awards Income	-1,537.50		-1,537.50	
4120 Festival Income				
4123 Festival Booth Fees Income	3,750.00	5,237.50	-1,487.50	-28.40 %
Total 4120 Festival Income	3,750.00	5,237.50	-1,487.50	-28.40 %
4130 Legislative Events Income				
4132 Legislative Events Attendee Income		30.00	-30.00	-100.00 %
Total 4130 Legislative Events Income		30.00	-30.00	-100.00 %
4160 Member Orientation				
4161 Member Orientation Sponsorship		41.00	-41.00	-100.00 %
4165 Member Orientation Expenses		-77.35	77.35	100.00 %
Total 4160 Member Orientation		-36.35	36.35	100.00 %
4170 After 5				
4171 After 5 Sponsorship	250.00	450.00	-200.00	-44.44 %
Total 4170 After 5	250.00	450.00	-200.00	-44.44 %
4180 Coffee & Commerce				
4185 Coffee & Commerce Expenses		-12.00	12.00	100.00 %
Total 4180 Coffee & Commerce		-12.00	12.00	100.00 %
Total 4100 EVENTS INCOME	2,462.50	5,669.15	-3,206.65	-56.56 %
4200 NON DUES INCOME				
4204 Corporate Sponsorship Income	3,750.00		3,750.00	
4208 Advertising Sponsorships	150.00		150.00	
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00	0.00 %
Total 4200 NON DUES INCOME	4,676.46	776.46	3,900.00	502.28 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4411 FYPG Events Sponsorship Income	75.00		75.00	
4412 FYPG Events Attendee Income	150.00		150.00	
4415 FYPG Events Expense	-315.90		-315.90	
Total 4410 FYPG Events Income	-90.90		-90.90	
4420 WBC Events Income				
4421 WBC Events Attendee Income	1,085.00	1,025.00	60.00	5.85 %

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4422 WBC Events Sponsorship Income	850.00	425.00	425.00	100.00 %
Total 4420 WBC Events Income	1,935.00	1,450.00	485.00	33.45 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	635.00	85.00	550.00	647.06 %
4435 Members Luncheon Expense	-500.28		-500.28	
Total 4430 Member Luncheon Income	134.72	85.00	49.72	58.49 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	1,978.82	1,535.00	443.82	28.91 %
Total Income	\$17,688.78	\$11,390.61	\$6,298.17	55.29 %
GROSS PROFIT	\$17,688.78	\$11,390.61	\$6,298.17	55.29 %
Expenses				
5003 Bookkeeping Expense	1,000.00	1,000.00	0.00	0.00 %
5007 Contract Labor Expense		260.00	-260.00	-100.00 %
5011 Cr Card Processing & Bank Charges Expense	255.53	83.79	171.74	204.96 %
5015 Dues & Subscriptions Expense	269.99	347.00	-77.01	-22.19 %
5018 Insurance Expense				
5019 General Insurance Expense	128.43		128.43	
Total 5018 Insurance Expense	128.43		128.43	
5021 Interest Expense	162.17		162.17	
5025 Membership Expense		87.86	-87.86	-100.00 %
5030 Meals & Entertainment				
5032 Meals - 50%	54.64		54.64	
Total 5030 Meals & Entertainment	54.64		54.64	
5031 Office Supplies Expense	58.91	31.57	27.34	86.60 %
5033 Payroll Processing Expense	116.00	195.25	-79.25	-40.59 %
5035 Payroll Tax Expense	731.86	663.73	68.13	10.26 %
5039 Postage & Delivery Expense	251.99		251.99	
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00	0.00 %
5051 Simple IRA Company Contribution Expense	230.00	115.00	115.00	100.00 %
5053 Technology Expense				
6054 Software Costs	906.93	953.99	-47.06	-4.93 %
6055 Utility Costs	307.44	273.03	34.41	12.60 %
6056 Equipment Rental	314.54	187.86	126.68	67.43 %
6057 IT Services	25.00	275.00	-250.00	-90.91 %
Total 5053 Technology Expense	1,553.91	1,689.88	-135.97	-8.05 %
5055 Telephone Expense	108.36		108.36	
5060 Wages Expense				
5063 Wages_Admin	1,900.00	900.00	1,000.00	111.11 %
5064 Wages_Exec Director	7,666.66	7,666.66	0.00	0.00 %
Total 5060 Wages Expense	9,566.66	8,566.66	1,000.00	11.67 %
5065 Website Development Expense	151.98	151.98	0.00	0.00 %
Total Expenses	\$15,416.89	\$13,969.18	\$1,447.71	10.36 %

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NET OPERATING INCOME	\$2,271.89	\$ -2,578.57	\$4,850.46	188.11 %
Other Income				
7005 Investment Income	1.72	10.10	-8.38	-82.97 %
7010 Unrealized Gains/Losses	-397.98	229.50	-627.48	-273.41 %
Previous Year Income		200.00	-200.00	-100.00 %
Total Other Income	\$ -396.26	\$439.60	\$ -835.86	-190.14 %
NET OTHER INCOME	\$ -396.26	\$439.60	\$ -835.86	-190.14 %
NET INCOME	\$1,875.63	\$ -2,138.97	\$4,014.60	187.69 %