

Fauquier Chamber

Profit and Loss Comparison

March 2023

	TOTAL			
	MAR 2023	MAR 2022 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	250.00	305.00	-18.03 %	0.99 %
4012 Renewal Member Dues Income	5,695.00	4,590.00	24.07 %	22.47 %
4013 New Member Dues Income	1,345.00	1,145.00	17.47 %	5.31 %
Total 4010 MEMBERSHIP INCOME	7,290.00	6,040.00	20.70 %	28.77 %
4100 EVENTS INCOME				
4110 Valor Awards Income				
4111 Valor Awards Sponsorship Income	3,725.00			14.70 %
4112 Valor Awards Attendee Income	250.00			0.99 %
Total 4110 Valor Awards Income	3,975.00			15.69 %
4120 Festival Income				
4123 Festival Booth Fees Income		350.00	-100.00 %	
Total 4120 Festival Income		350.00	-100.00 %	
4130 Legislative Events Income				
4136 Economic Summit Sponsorship Income		250.00	-100.00 %	
4137 Economic Summit Attendee Income		135.00	-100.00 %	
4138 Economic Summit Expenses		-756.54	100.00 %	
Total 4130 Legislative Events Income		-371.54	100.00 %	
4160 Member Orientation				
4161 Member Orientation Sponsorship	52.50	250.00	-79.00 %	0.21 %
4165 Member Orientation Expenses		-139.98	100.00 %	
Total 4160 Member Orientation	52.50	110.02	-52.28 %	0.21 %
4170 After 5				
4175 After 5 Expense		-80.34	100.00 %	
Total 4170 After 5		-80.34	100.00 %	
4180 Before 9				
4184 Before 9 Attendee Fees		10.00	-100.00 %	
4185 Before 9 Expenses		-85.98	100.00 %	
Total 4180 Before 9		-75.98	100.00 %	
4190 Networking Events				
4191 Networking Events Sponsorship Income		150.00	-100.00 %	
4192 Networking Events Attendee Fees		225.00	-100.00 %	
4195 Networking Events Expense		-156.45	100.00 %	
Total 4190 Networking Events		218.55	-100.00 %	
Total 4100 EVENTS INCOME	4,027.50	150.71	2,572.35 %	15.89 %
4200 NON DUES INCOME				
4204 Corporate Sponsorship Income	7,350.00	8,200.00	-10.37 %	29.00 %
4208 Advertising Sponsorships	100.00			0.39 %
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	3.06 %
Total 4200 NON DUES INCOME	8,226.46	8,976.46	-8.36 %	32.46 %

Fauquier Chamber

Profit and Loss Comparison

March 2023

	TOTAL			
	MAR 2023	MAR 2022 (PY)	% CHANGE	% OF INCOME
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4411 FYPG Events Sponsorship Income		200.00	-100.00 %	
4412 FYPG Events Attendee Income		20.00	-100.00 %	
Total 4410 FYPG Events Income		220.00	-100.00 %	
4420 WBC Events Income				
4421 WBC Events Attendee Income	1,500.00			5.92 %
4422 WBC Events Sponsorship Income	5,100.00	2,125.00	140.00 %	20.12 %
4425 WBC Event Expense	-750.00			-2.96 %
Total 4420 WBC Events Income	5,850.00	2,125.00	175.29 %	23.08 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	325.00			1.28 %
4435 Members Luncheon Expense	-376.61			-1.49 %
Total 4430 Member Luncheon Income	-51.61			-0.20 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	5,798.39	2,345.00	147.27 %	22.88 %
Total Income	\$25,342.35	\$17,512.17	44.71 %	100.00 %
GROSS PROFIT	\$25,342.35	\$17,512.17	44.71 %	100.00 %
Expenses				
5001 Advertising Expense	375.00			1.48 %
5003 Bookkeeping Expense	1,250.00	900.00	38.89 %	4.93 %
5009 Contributions Expense	215.00			0.85 %
5011 Cr Card Processing & Bank Charges Expense	321.76	350.96	-8.32 %	1.27 %
5015 Dues & Subscriptions Expense	476.00	91.30	421.36 %	1.88 %
5025 Membership Expense	361.50			1.43 %
5031 Office Supplies Expense	117.19	44.71	162.11 %	0.46 %
5033 Payroll Processing Expense	102.00	95.25	7.09 %	0.40 %
5035 Payroll Tax Expense	677.87	547.33	23.85 %	2.67 %
5039 Postage & Delivery Expense	36.67			0.14 %
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	3.06 %
5051 Simple IRA Company Contribution Expense	230.00	200.00	15.00 %	0.91 %
5053 Technology Expense				
6054 Software Costs	844.72	871.58	-3.08 %	3.33 %
6055 Utility Costs	272.92	276.45	-1.28 %	1.08 %
6056 Equipment Rental	569.17	298.97	90.38 %	2.25 %
6057 IT Services	78.00	225.00	-65.33 %	0.31 %
Total 5053 Technology Expense	1,764.81	1,672.00	5.55 %	6.96 %
5055 Telephone Expense		128.81	-100.00 %	
5060 Wages Expense				
5062 Salary Expense		7,101.66	-100.00 %	
5063 Wages_Admin	1,065.00			4.20 %
5064 Wages_Exec Director	7,666.66			30.25 %

Fauquier Chamber

Profit and Loss Comparison

March 2023

	TOTAL			
	MAR 2023	MAR 2022 (PY)	% CHANGE	% OF INCOME
Total 5060 Wages Expense	8,731.66	7,101.66	22.95 %	34.45 %
5065 Website Development Expense	250.00			0.99 %
Total Expenses	\$15,685.92	\$11,908.48	31.72 %	61.90 %
NET OPERATING INCOME	\$9,656.43	\$5,603.69	72.32 %	38.10 %
Other Income				
7005 Investment Income	3.96	19.79	-79.99 %	0.02 %
7010 Unrealized Gains/Losses	-145.84	-101.52	-43.66 %	-0.58 %
Previous Year Income		1,355.00	-100.00 %	
Total Other Income	\$ -141.88	\$1,273.27	-111.14 %	-0.56 %
NET OTHER INCOME	\$ -141.88	\$1,273.27	-111.14 %	-0.56 %
NET INCOME	\$9,514.55	\$6,876.96	38.35 %	37.54 %