

Fauquier Chamber

Profit and Loss Comparison

May 2023

	TOTAL			
	MAY 2023	MAY 2022 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	300.00	400.00	-25.00 %	1.49 %
4012 Renewal Member Dues Income	7,622.50	4,787.50	59.22 %	37.86 %
4013 New Member Dues Income	1,570.00	2,325.00	-32.47 %	7.80 %
Total 4010 MEMBERSHIP INCOME	9,492.50	7,512.50	26.36 %	47.15 %
4100 EVENTS INCOME				
4110 Valor Awards Income				
4115 Valor Awards Expense	-21.06			-0.10 %
Total 4110 Valor Awards Income	-21.06			-0.10 %
4120 Festival Income				
4123 Festival Booth Fees Income	9,600.00	2,600.00	269.23 %	47.68 %
4125 Festival Expense	-30.00	-887.50	96.62 %	-0.15 %
Total 4120 Festival Income	9,570.00	1,712.50	458.83 %	47.53 %
4130 Legislative Events Income				
4135 Legislativ Events Expense	-380.24			-1.89 %
Total 4130 Legislative Events Income	-380.24			-1.89 %
4160 Member Orientation				
4161 Member Orientation Sponsorship	135.50	100.00	35.50 %	0.67 %
4165 Member Orientation Expenses	-320.53	-195.86	-63.65 %	-1.59 %
Total 4160 Member Orientation	-185.03	-95.86	-93.02 %	-0.92 %
4180 Before 9				
4185 Before 9 Expenses	-104.24			-0.52 %
Total 4180 Before 9	-104.24			-0.52 %
4190 Networking Events				
4192 Networking Events Attendee Fees		35.00	-100.00 %	
4195 Networking Events Expense		-63.17	100.00 %	
Total 4190 Networking Events		-28.17	100.00 %	
Total 4100 EVENTS INCOME	8,879.43	1,588.47	458.99 %	44.10 %
4200 NON DUES INCOME				
4208 Advertising Sponsorships	100.00	1,300.00	-92.31 %	0.50 %
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	3.86 %
Total 4200 NON DUES INCOME	876.46	2,076.46	-57.79 %	4.35 %
4300 ADVERTISING INCOME				
4310 Business Directory Income	625.00			3.10 %
4311 Business Directory Expense	-625.00			-3.10 %
Total 4300 ADVERTISING INCOME	0.00			0.00 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4412 FYPG Events Attendee Income		30.00	-100.00 %	
4415 FYPG Events Expense		-785.00	100.00 %	

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Total 4410 FYPG Events Income		-755.00	100.00 %	
4420 WBC Events Income				
4421 WBC Events Attendee Income	270.00	1,075.00	-74.88 %	1.34 %
4422 WBC Events Sponsorship Income	425.00	850.00	-50.00 %	2.11 %
4425 WBC Event Expense		-3,004.76	100.00 %	
Total 4420 WBC Events Income	695.00	-1,079.76	164.37 %	3.45 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	345.00			1.71 %
4435 Members Luncheon Expense	-154.92			-0.77 %
Total 4430 Member Luncheon Income	190.08			0.94 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	885.08	-1,834.76	148.24 %	4.40 %
Total Income	\$20,133.47	\$9,342.67	115.50 %	100.00 %
GROSS PROFIT	\$20,133.47	\$9,342.67	115.50 %	100.00 %
Expenses				
5001 Advertising Expense	375.00	30.00	1,150.00 %	1.86 %
5003 Bookkeeping Expense	1,400.00	1,337.50	4.67 %	6.95 %
5011 Cr Card Processing & Bank Charges Expense	240.82	220.62	9.16 %	1.20 %
5015 Dues & Subscriptions Expense	101.00	125.20	-19.33 %	0.50 %
5018 Insurance Expense				
5019 General Insurance Expense	964.00	2,008.00	-51.99 %	4.79 %
Total 5018 Insurance Expense	964.00	2,008.00	-51.99 %	4.79 %
5025 Membership Expense	190.87			0.95 %
5031 Office Supplies Expense	245.92	274.76	-10.50 %	1.22 %
5033 Payroll Processing Expense	102.00	97.00	5.15 %	0.51 %
5035 Payroll Tax Expense	730.64	629.05	16.15 %	3.63 %
5039 Postage & Delivery Expense	201.00	144.25	39.34 %	1.00 %
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	3.86 %
5051 Simple IRA Company Contribution Expense	230.00	200.00	15.00 %	1.14 %
5053 Technology Expense				
6054 Software Costs	723.14	660.64	9.46 %	3.59 %
6055 Utility Costs	272.92	262.59	3.93 %	1.36 %
6056 Equipment Rental	616.16	495.04	24.47 %	3.06 %
6057 IT Services		50.00	-100.00 %	
Total 5053 Technology Expense	1,612.22	1,468.27	9.80 %	8.01 %
5055 Telephone Expense		128.81	-100.00 %	
5060 Wages Expense				
5062 Salary Expense		8,054.16	-100.00 %	
5063 Wages_Admin	1,680.00			8.34 %
5064 Wages_Exec Director	7,666.66			38.08 %
Total 5060 Wages Expense	9,346.66	8,054.16	16.05 %	46.42 %
5065 Website Development Expense	149.00			0.74 %

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Total Expenses	\$16,665.59	\$15,494.08	7.56 %	82.78 %
NET OPERATING INCOME	\$3,467.88	\$ -6,151.41	156.38 %	17.22 %
Other Income				
7005 Investment Income	3.92	1.94	102.06 %	0.02 %
7010 Unrealized Gains/Losses	-623.26	1,485.45	-141.96 %	-3.10 %
Previous Year Income	590.00			2.93 %
Total Other Income	\$ -29.34	\$1,487.39	-101.97 %	-0.15 %
NET OTHER INCOME	\$ -29.34	\$1,487.39	-101.97 %	-0.15 %
NET INCOME	\$3,438.54	\$ -4,664.02	173.72 %	17.08 %