

Fauquier Chamber

Profit and Loss Comparison

May 2024

	TOTAL			
	MAY 2024	MAY 2023 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	545.00	300.00	81.67 %	1.86 %
4012 Renewal Member Dues Income	9,190.50	7,622.50	20.57 %	31.33 %
4013 New Member Dues Income	3,177.50	1,570.00	102.39 %	10.83 %
Total 4010 MEMBERSHIP INCOME	12,913.00	9,492.50	36.03 %	44.02 %
4100 EVENTS INCOME				
4110 Valor Awards Income				
4111 Valor Awards Sponsorship Income	2,187.50			7.46 %
4115 Valor Awards Expense	-4,375.00	-21.06	-20,673.98 %	-14.91 %
Total 4110 Valor Awards Income	-2,187.50	-21.06	-10,286.99 %	-7.46 %
4120 Festival Income				
4123 Festival Booth Fees Income	16,025.00	9,600.00	66.93 %	54.63 %
4125 Festival Expense	-100.00	-30.00	-233.33 %	-0.34 %
Total 4120 Festival Income	15,925.00	9,570.00	66.41 %	54.29 %
4130 Legislative Events Income				
4135 Legislativ Events Expense		-380.24	100.00 %	
Total 4130 Legislative Events Income		-380.24	100.00 %	
4160 Member Orientation				
4161 Member Orientation Sponsorship		135.50	-100.00 %	
4165 Member Orientation Expenses		-320.53	100.00 %	
Total 4160 Member Orientation		-185.03	100.00 %	
4170 After 5				
4171 After 5 Sponsorship	500.00			1.70 %
Total 4170 After 5	500.00			1.70 %
4180 Before 9				
4185 Before 9 Expenses	-58.45	-104.24	43.93 %	-0.20 %
Total 4180 Before 9	-58.45	-104.24	43.93 %	-0.20 %
Total 4100 EVENTS INCOME	14,179.05	8,879.43	59.68 %	48.34 %
4200 NON DUES INCOME				
4208 Advertising Sponsorships		100.00	-100.00 %	
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	2.65 %
Total 4200 NON DUES INCOME	776.46	876.46	-11.41 %	2.65 %
4300 ADVERTISING INCOME				
4310 Business Directory Income		625.00	-100.00 %	
4311 Business Directory Expense		-625.00	100.00 %	
Total 4300 ADVERTISING INCOME		0.00		
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4411 FYPG Events Sponsorship Income	150.00			0.51 %
4412 FYPG Events Attendee Income	300.00			1.02 %

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4415 FYPG Events Expense	-212.71			-0.73 %
Total 4410 FYPG Events Income	237.29			0.81 %
4420 WBC Events Income				
4421 WBC Events Attendee Income	850.00	270.00	214.81 %	2.90 %
4422 WBC Events Sponsorship Income	425.00	425.00	0.00 %	1.45 %
4425 WBC Event Expense	123.83			0.42 %
Total 4420 WBC Events Income	1,398.83	695.00	101.27 %	4.77 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	385.00	345.00	11.59 %	1.31 %
4435 Members Luncheon Expense	-556.50	-154.92	-259.22 %	-1.90 %
Total 4430 Member Luncheon Income	-171.50	190.08	-190.23 %	-0.58 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	1,464.62	885.08	65.48 %	4.99 %
Total Income	\$29,333.13	\$20,133.47	45.69 %	100.00 %
GROSS PROFIT	\$29,333.13	\$20,133.47	45.69 %	100.00 %
Expenses				
5001 Advertising Expense		375.00	-100.00 %	
5003 Bookkeeping Expense	1,000.00	1,400.00	-28.57 %	3.41 %
5011 Cr Card Processing & Bank Charges Expense	305.53	240.82	26.87 %	1.04 %
5015 Dues & Subscriptions Expense	615.99	101.00	509.89 %	2.10 %
5018 Insurance Expense				
5019 General Insurance Expense	128.41	964.00	-86.68 %	0.44 %
Total 5018 Insurance Expense	128.41	964.00	-86.68 %	0.44 %
5021 Interest Expense	248.64			0.85 %
5025 Membership Expense	-38.99	190.87	-120.43 %	-0.13 %
5031 Office Supplies Expense		245.92	-100.00 %	
5033 Payroll Processing Expense	116.00	102.00	13.73 %	0.40 %
5035 Payroll Tax Expense	753.90	730.64	3.18 %	2.57 %
5039 Postage & Delivery Expense		201.00	-100.00 %	
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	2.65 %
5051 Simple IRA Company Contribution Expense	230.00	230.00	0.00 %	0.78 %
5053 Technology Expense				
6054 Software Costs	748.95	723.14	3.57 %	2.55 %
6055 Utility Costs	307.52	272.92	12.68 %	1.05 %
6056 Equipment Rental	202.81	616.16	-67.08 %	0.69 %
Total 5053 Technology Expense	1,259.28	1,612.22	-21.89 %	4.29 %
5055 Telephone Expense	108.36			0.37 %
5060 Wages Expense				
5063 Wages_Admin	2,120.00	1,680.00	26.19 %	7.23 %
5064 Wages_Exec Director	7,666.66	7,666.66	0.00 %	26.14 %
Total 5060 Wages Expense	9,786.66	9,346.66	4.71 %	33.36 %
5065 Website Development Expense	151.98	149.00	2.00 %	0.52 %

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Total Expenses	\$15,442.22	\$16,665.59	-7.34 %	52.64 %
NET OPERATING INCOME	\$13,890.91	\$3,467.88	300.56 %	47.36 %
Other Income				
7005 Investment Income	13.49	3.92	244.13 %	0.05 %
7010 Unrealized Gains/Losses	161.97	-623.26	125.99 %	0.55 %
Previous Year Income	500.00	590.00	-15.25 %	1.70 %
Total Other Income	\$675.46	\$ -29.34	2,402.18 %	2.30 %
NET OTHER INCOME	\$675.46	\$ -29.34	2,402.18 %	2.30 %
NET INCOME	\$14,566.37	\$3,438.54	323.62 %	49.66 %