Fauquier Chamber

Profit and Loss Comparison

November 2023

	TOTAL			
	NOV 2023	NOV 2022 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	200.00	150.00	33.33 %	30.73 %
4012 Renewal Member Dues Income	2,450.00	15,205.00	-83.89 %	376.48 %
4013 New Member Dues Income	1,215.00	980.00	23.98 %	186.70 %
Total 4010 MEMBERSHIP INCOME	**3,865.00**	**16,335.00**	**-76.34 %**	**593.91 %**
4100 EVENTS INCOME				
4130 Legislative Events Income				
4132 Legislative Events Attendee Income	20.00			3.07 %
Total 4130 Legislative Events Income	**20.00**			**3.07 %**
4140 BPOY Income				
4141 BPOY Sponsorshop Income	5,551.98	750.00	640.26 %	853.14 %
4142 BPOY Attendee Income	2,250.00	2,138.00	5.24 %	345.74 %
4145 BPOY Expense	-13,596.66	-13,744.67	1.08 %	-2,089.32 %
Total 4140 BPOY Income	**-5,794.68**	**-10,856.67**	**46.63 %**	**-890.43 %**
4160 Member Orientation				
4161 Member Orientation Sponsorship	9.00			1.38 %
4165 Member Orientation Expenses	-24.01	-105.65	77.27 %	-3.69 %
Total 4160 Member Orientation	**-15.01**	**-105.65**	**85.79 %**	**-2.31 %**
Total 4100 EVENTS INCOME	**-5,789.69**	**-10,962.32**	**47.19 %**	**-889.67 %**
4200 NON DUES INCOME				
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	119.31 %
Total 4200 NON DUES INCOME	**776.46**	**776.46**	**0.00 %**	**119.31 %**
4300 ADVERTISING INCOME				
4310 Business Directory Income	3,799.00			583.77 %
Total 4300 ADVERTISING INCOME	**3,799.00**			**583.77 %**
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4415 FYPG Events Expense		-155.55	100.00 %	
Total 4410 FYPG Events Income		**-155.55**	**100.00 %**	
4420 WBC Events Income				
4421 WBC Events Attendee Income	685.00	245.00	179.59 %	105.26 %
4422 WBC Events Sponsorship Income	100.00	425.00	-76.47 %	15.37 %
4425 WBC Event Expense	-2,785.00	-4,887.89	43.02 %	-427.95 %
Total 4420 WBC Events Income	**-2,000.00**	**-4,217.89**	**52.58 %**	**-307.33 %**
Total 4400 MEMBERSHIP ACTIVITIES INCOME	**-2,000.00**	**-4,373.44**	**54.27 %**	**-307.33 %**
Total Income	**$650.77**	**$1,775.70**	**-63.35 %**	**100.00 %**
GROSS PROFIT	**$650.77**	**$1,775.70**	**-63.35 %**	**100.00 %**
Expenses				
5001 Advertising Expense		70.50	-100.00 %	
5003 Bookkeeping Expense	1,250.00	1,250.00	0.00 %	192.08 %

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5007 Contract Labor Expense		1,114.50	-100.00 %	
5011 Cr Card Processing & Bank Charges Expense	264.26	198.83	32.91 %	40.61 %
5015 Dues & Subscriptions Expense	121.00	101.00	19.80 %	18.59 %
5023 Meetings / Conventions Expense		200.00	-100.00 %	
5025 Membership Expense	108.38	12.51	766.35 %	16.65 %
5030 Meals & Entertainment				
5038 Meals - 100%		167.73	-100.00 %	
Total 5030 Meals & Entertainment		**167.73**	**-100.00 %**	
5031 Office Supplies Expense	145.30	44.59	225.86 %	22.33 %
5033 Payroll Processing Expense	107.00	112.95	-5.27 %	16.44 %
5035 Payroll Tax Expense	724.29	1,014.89	-28.63 %	111.30 %
5039 Postage & Delivery Expense	91.29	201.00	-54.58 %	14.03 %
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	119.31 %
5051 Simple IRA Company Contribution Expense		300.00	-100.00 %	
5053 Technology Expense				
6054 Software Costs	615.84	717.63	-14.18 %	94.63 %
6055 Utility Costs	274.12			42.12 %
6056 Equipment Rental	187.86	422.32	-55.52 %	28.87 %
Total 5053 Technology Expense	**1,077.82**	**1,139.95**	**-5.45 %**	**165.62 %**
5055 Telephone Expense	108.36	128.81	-15.88 %	16.65 %
5060 Wages Expense				
5063 Wages_Admin	1,620.00	2,100.00	-22.86 %	248.94 %
5064 Wages_Exec Director	7,666.66	11,166.66	-31.34 %	1,178.09 %
Total 5060 Wages Expense	**9,286.66**	**13,266.66**	**-30.00 %**	**1,427.03 %**
5065 Website Development Expense	151.98			23.35 %
Total Expenses	**$14,212.80**	**$20,100.38**	**-29.29 %**	**2,184.00 %**
NET OPERATING INCOME	**$ -13,562.03**	**$ -18,324.68**	**25.99 %**	**-2,084.00 %**
Other Income				
7005 Investment Income	7.34	2.27	223.35 %	1.13 %
7010 Unrealized Gains/Losses	979.06	1,181.63	-17.14 %	150.45 %
Total Other Income	**$986.40**	**$1,183.90**	**-16.68 %**	**151.57 %**
NET OTHER INCOME	**$986.40**	**$1,183.90**	**-16.68 %**	**151.57 %**
NET INCOME	**$ -12,575.63**	**$ -17,140.78**	**26.63 %**	**-1,932.42 %**