

Fauquier Chamber

Profit and Loss Comparison

October 2024

	TOTAL			
	OCT 2024	OCT 2023 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	385.00	150.00	156.67 %	4.69 %
4012 Renewal Member Dues Income	5,852.00	6,555.00	-10.72 %	71.32 %
4013 New Member Dues Income	3,091.00	835.00	270.18 %	37.67 %
Total 4010 MEMBERSHIP INCOME	9,328.00	7,540.00	23.71 %	113.68 %
4100 EVENTS INCOME				
4120 Festival Income				
4123 Festival Booth Fees Income	175.00	-7,516.67	102.33 %	2.13 %
4125 Festival Expense	-4,550.99	-1,588.45	-186.51 %	-55.46 %
Total 4120 Festival Income	-4,375.99	-9,105.12	51.94 %	-53.33 %
4130 Legislative Events Income				
4132 Legislative Events Attendee Income		15.00	-100.00 %	
4135 Legislativ Events Expense		-16.24	100.00 %	
Total 4130 Legislative Events Income		-1.24	100.00 %	
4140 Gala Income				
4141 Gala Sponsorshop Income	3,725.00	3,400.00	9.56 %	45.39 %
4142 Gala Attendee Income	5,100.00	1,600.00	218.75 %	62.15 %
4145 Gala Expense	-6,492.64	-1,842.75	-252.33 %	-79.12 %
Total 4140 Gala Income	2,332.36	3,157.25	-26.13 %	28.42 %
4160 Member Orientation				
4161 Member Orientation Sponsorship		24.00	-100.00 %	
Total 4160 Member Orientation		24.00	-100.00 %	
4180 Coffee & Commerce				
4185 Coffee & Commerce Expenses	-50.00			-0.61 %
Total 4180 Coffee & Commerce	-50.00			-0.61 %
Total 4100 EVENTS INCOME	-2,093.63	-5,925.11	64.67 %	-25.51 %
4200 NON DUES INCOME				
4208 Advertising Sponsorships		10.00	-100.00 %	
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	9.46 %
Total 4200 NON DUES INCOME	776.46	786.46	-1.27 %	9.46 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4420 WBC Events Income				
4421 WBC Events Attendee Income	70.00	300.00	-76.67 %	0.85 %
4425 WBC Event Expense		-2,500.40	100.00 %	
Total 4420 WBC Events Income	70.00	-2,200.40	103.18 %	0.85 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	125.00	75.00	66.67 %	1.52 %
4435 Members Luncheon Expense		-215.60	100.00 %	
Total 4430 Member Luncheon Income	125.00	-140.60	188.90 %	1.52 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	195.00	-2,341.00	108.33 %	2.38 %

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Total Income	\$8,205.83	\$60.35	13,497.07 %	100.00 %
GROSS PROFIT	\$8,205.83	\$60.35	13,497.07 %	100.00 %
Expenses				
5001 Advertising Expense		1,040.60	-100.00 %	
5003 Bookkeeping Expense	1,250.00	1,500.00	-16.67 %	15.23 %
5011 Cr Card Processing & Bank Charges Expense	458.87	268.68	70.79 %	5.59 %
5015 Dues & Subscriptions Expense	165.99	171.00	-2.93 %	2.02 %
5018 Insurance Expense				
5019 General Insurance Expense	128.43			1.57 %
Total 5018 Insurance Expense	128.43			1.57 %
5030 Meals & Entertainment				
5032 Meals - 50%		104.61	-100.00 %	
Total 5030 Meals & Entertainment		104.61	-100.00 %	
5031 Office Supplies Expense		79.47	-100.00 %	
5033 Payroll Processing Expense	116.00	107.00	8.41 %	1.41 %
5035 Payroll Tax Expense	719.61	723.78	-0.58 %	8.77 %
5039 Postage & Delivery Expense	59.35			0.72 %
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	9.46 %
5051 Simple IRA Company Contribution Expense	230.00			2.80 %
5053 Technology Expense				
6054 Software Costs	719.99	694.07	3.73 %	8.77 %
6055 Utility Costs	222.26	274.12	-18.92 %	2.71 %
6056 Equipment Rental	202.81	407.37	-50.21 %	2.47 %
Total 5053 Technology Expense	1,145.06	1,375.56	-16.76 %	13.95 %
5055 Telephone Expense	108.36	108.36	0.00 %	1.32 %
5060 Wages Expense				
5063 Wages_Admin	1,740.00	1,600.00	8.75 %	21.20 %
5064 Wages_Exec Director	7,666.66	7,666.66	0.00 %	93.43 %
Total 5060 Wages Expense	9,406.66	9,266.66	1.51 %	114.63 %
5065 Website Development Expense	151.98	151.98	0.00 %	1.85 %
Total Expenses	\$14,716.77	\$15,674.16	-6.11 %	179.35 %
NET OPERATING INCOME	\$ -6,510.94	\$ -15,613.81	58.30 %	-79.35 %
Other Income				
7005 Investment Income	1.78	8.18	-78.24 %	0.02 %
7010 Unrealized Gains/Losses	669.55	25.04	2,573.92 %	8.16 %
Total Other Income	\$671.33	\$33.22	1,920.86 %	8.18 %
NET OTHER INCOME	\$671.33	\$33.22	1,920.86 %	8.18 %
NET INCOME	\$ -5,839.61	\$ -15,580.59	62.52 %	-71.16 %