

Fauquier Chamber

Profit and Loss Comparison

September 2024

	TOTAL			
	SEP 2024	SEP 2023 (PY)	CHANGE	% CHANGE
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	220.00	100.00	120.00	120.00 %
4012 Renewal Member Dues Income	3,157.00	3,127.50	29.50	0.94 %
4013 New Member Dues Income	902.00	410.00	492.00	120.00 %
Total 4010 MEMBERSHIP INCOME	4,279.00	3,637.50	641.50	17.64 %
4100 EVENTS INCOME				
4120 Festival Income				
4123 Festival Booth Fees Income	1,946.22	1,187.50	758.72	63.89 %
4125 Festival Expense	-85.00	-474.28	389.28	82.08 %
Total 4120 Festival Income	1,861.22	713.22	1,148.00	160.96 %
4130 Legislative Events Income				
4135 Legislativ Events Expense	-67.13		-67.13	
4137 Economic Summit Attendee Income	30.00	43.00	-13.00	-30.23 %
Total 4130 Legislative Events Income	-37.13	43.00	-80.13	-186.35 %
4140 BPOY Income				
4141 BPOY Sponsorshop Income	2,000.00		2,000.00	
4142 BPOY Attendee Income	250.00		250.00	
4145 BPOY Expense		-3,761.22	3,761.22	100.00 %
Total 4140 BPOY Income	2,250.00	-3,761.22	6,011.22	159.82 %
4160 Member Orientation				
4161 Member Orientation Sponsorship		41.00	-41.00	-100.00 %
4165 Member Orientation Expenses		-93.59	93.59	100.00 %
Total 4160 Member Orientation		-52.59	52.59	100.00 %
4170 After 5				
4171 After 5 Sponsorship		100.00	-100.00	-100.00 %
4175 After 5 Expense		100.00	-100.00	-100.00 %
Total 4170 After 5		200.00	-200.00	-100.00 %
Total 4100 EVENTS INCOME	4,074.09	-2,857.59	6,931.68	242.57 %
4200 NON DUES INCOME				
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00	0.00 %
Total 4200 NON DUES INCOME	776.46	776.46	0.00	0.00 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4420 WBC Events Income				
4421 WBC Events Attendee Income	875.00	1,020.00	-145.00	-14.22 %
4425 WBC Event Expense	-2,750.00	-685.00	-2,065.00	-301.46 %
Total 4420 WBC Events Income	-1,875.00	335.00	-2,210.00	-659.70 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	230.00	220.00	10.00	4.55 %
4435 Members Luncheon Expense		-144.83	144.83	100.00 %
Total 4430 Member Luncheon Income	230.00	75.17	154.83	205.97 %

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Total 4400 MEMBERSHIP ACTIVITIES INCOME	-1,645.00	410.17	-2,055.17	-501.05 %
Total Income	\$7,484.55	\$1,966.54	\$5,518.01	280.59 %
GROSS PROFIT	\$7,484.55	\$1,966.54	\$5,518.01	280.59 %
Expenses				
5001 Advertising Expense		1,064.60	-1,064.60	-100.00 %
5003 Bookkeeping Expense	1,250.00	1,000.00	250.00	25.00 %
5011 Cr Card Processing & Bank Charges Expense	179.15	70.60	108.55	153.75 %
5015 Dues & Subscriptions Expense	165.99	121.00	44.99	37.18 %
5018 Insurance Expense				
5019 General Insurance Expense	432.23		432.23	
Total 5018 Insurance Expense	432.23		432.23	
5025 Membership Expense		16.14	-16.14	-100.00 %
5031 Office Supplies Expense	27.38		27.38	
5033 Payroll Processing Expense	116.00	102.00	14.00	13.73 %
5035 Payroll Tax Expense	721.15	740.95	-19.80	-2.67 %
5039 Postage & Delivery Expense	285.90	200.00	85.90	42.95 %
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00	0.00 %
5051 Simple IRA Company Contribution Expense	230.00		230.00	
5053 Technology Expense				
6054 Software Costs	798.99	605.50	193.49	31.96 %
6055 Utility Costs	168.47	274.12	-105.65	-38.54 %
6056 Equipment Rental	323.55	266.36	57.19	21.47 %
6057 IT Services		25.00	-25.00	-100.00 %
Total 5053 Technology Expense	1,291.01	1,170.98	120.03	10.25 %
5055 Telephone Expense	108.36	108.36	0.00	0.00 %
5060 Wages Expense				
5063 Wages_Admin	1,760.00	1,800.00	-40.00	-2.22 %
5064 Wages_Exec Director	7,666.66	7,666.66	0.00	0.00 %
Total 5060 Wages Expense	9,426.66	9,466.66	-40.00	-0.42 %
5065 Website Development Expense	151.98	151.98	0.00	0.00 %
Total Expenses	\$15,162.27	\$14,989.73	\$172.54	1.15 %
NET OPERATING INCOME	\$ -7,677.72	\$ -13,023.19	\$5,345.47	41.05 %
Other Income				
7005 Investment Income	2.07	8.98	-6.91	-76.95 %
7010 Unrealized Gains/Losses	-98.18	66.23	-164.41	-248.24 %
Total Other Income	\$ -96.11	\$75.21	\$ -171.32	-227.79 %
NET OTHER INCOME	\$ -96.11	\$75.21	\$ -171.32	-227.79 %
NET INCOME	\$ -7,773.83	\$ -12,947.98	\$5,174.15	39.96 %