

Fauquier Chamber

Profit and Loss

January - November, 2023

	JAN 2023	FEB 2023	MAR 2023	APR 2023	MAY 2023	JUN 2023	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	TOTAL
Income												
4010 MEMBERSHIP INCOME												\$0.00
4011 Admin Fees Income	250.00	250.00	250.00	500.00	300.00	50.00	100.00	450.00	100.00	150.00	200.00	\$2,600.00
4012 Renewal Member Dues Income	3,180.00	8,945.00	5,695.00	6,780.00	7,622.50	3,115.00	5,015.00	6,850.00	3,127.50	6,555.00	2,450.00	\$59,335.00
4013 New Member Dues Income	1,180.00	1,315.00	1,345.00	3,160.00	1,570.00	245.00	490.00	2,215.00	410.00	835.00	1,215.00	\$13,980.00
Total 4010 MEMBERSHIP INCOME	4,610.00	10,510.00	7,290.00	10,440.00	9,492.50	3,410.00	5,605.00	9,515.00	3,637.50	7,540.00	3,865.00	\$75,915.00
4100 EVENTS INCOME												\$0.00
4110 Valor Awards Income												\$0.00
4111 Valor Awards Sponsorship Income		1,550.00	3,725.00	5,066.07								\$10,341.07
4112 Valor Awards Attendee Income			250.00	1,500.00								\$1,750.00
4115 Valor Awards Expense				-10,914.58	-21.06							\$ -10,935.64
Total 4110 Valor Awards Income		1,550.00	3,975.00	-4,348.51	-21.06							\$1,155.43
4120 Festival Income												\$0.00
4121 Festival Sponsorship Income								1,750.00				\$1,750.00
4123 Festival Booth Fees Income					9,600.00	5,237.50	4,550.00	525.00	1,187.50	-7,516.67		\$13,583.33
4125 Festival Expense	-103.98				-30.00		-50.00	-37.50	-474.28	-1,588.45		\$ -2,284.21
Total 4120 Festival Income	-103.98				9,570.00	5,237.50	4,500.00	2,237.50	713.22	-9,105.12		\$13,049.12
4130 Legislative Events Income												\$0.00
4132 Legislative Events Attendee Income	1,160.00			15.00		30.00				15.00	20.00	\$1,240.00
4135 Legislativ Events Expense		-754.07			-380.24					-16.24		\$ -1,150.55
4137 Economic Summit Attendee Income									43.00			\$43.00
Total 4130 Legislative Events Income	1,160.00	-754.07		15.00	-380.24	30.00			43.00	-1.24	20.00	\$132.45
4140 BPOY Income												\$0.00
4141 BPOY Sponsorshop Income										3,400.00	5,551.98	\$8,951.98
4142 BPOY Attendee Income										1,600.00	2,250.00	\$3,850.00
4145 BPOY Expense								-1,842.75	-3,761.22	-1,842.75	-13,596.66	\$ -21,043.38
Total 4140 BPOY Income								-1,842.75	-3,761.22	3,157.25	-5,794.68	\$ -8,241.40
4160 Member Orientation												\$0.00
4161 Member Orientation Sponsorship	43.50	34.50	52.50	44.00	135.50	41.00	214.50	24.00	41.00	24.00	9.00	\$663.50
4165 Member Orientation Expenses		-58.35		-158.94	-320.53	-77.35	-57.61	-66.47	-93.59		-24.01	\$ -856.85
Total 4160 Member Orientation	43.50	-23.85	52.50	-114.94	-185.03	-36.35	156.89	-42.47	-52.59	24.00	-15.01	\$ -193.35
4170 After 5												\$0.00
4171 After 5 Sponsorship	150.00					450.00		1,290.00	100.00			\$1,990.00
4175 After 5 Expense				-720.82				-600.00	100.00			\$ -1,220.82
Total 4170 After 5	150.00			-720.82		450.00		690.00	200.00			\$769.18
4180 Before 9												\$0.00
4185 Before 9 Expenses		-315.15			-104.24	-12.00						\$ -431.39
Total 4180 Before 9		-315.15			-104.24	-12.00						\$ -431.39
Total 4100 EVENTS INCOME	1,249.52	456.93	4,027.50	-5,169.27	8,879.43	5,669.15	4,656.89	1,042.28	-2,857.59	-5,925.11	-5,789.69	\$6,240.04
4200 NON DUES INCOME												\$0.00
4204 Corporate Sponsorship Income	6,105.00	3,040.00	7,350.00	3,905.00								\$20,400.00
4208 Advertising Sponsorships	680.00	720.00	100.00	0.00	100.00			100.00		10.00		\$1,710.00
4800 Donated "Rent" Income-New Space	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	\$8,541.06
Total 4200 NON DUES INCOME	7,561.46	4,536.46	8,226.46	4,681.46	876.46	776.46	776.46	876.46	776.46	786.46	776.46	\$30,651.06
4300 ADVERTISING INCOME												\$0.00
4310 Business Directory Income					625.00						3,799.00	\$4,424.00
4311 Business Directory Expense					-625.00							\$ -625.00

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Total 4300 ADVERTISING INCOME					0.00						3,799.00	\$3,799.00
4400 MEMBERSHIP ACTIVITIES INCOME												\$0.00
4410 FYPG Events Income												\$0.00
4415 FYPG Events Expense	-131.22						-45.40					\$ -176.62
Total 4410 FYPG Events Income	-131.22						-45.40					\$ -176.62
4420 WBC Events Income												\$0.00
4421 WBC Events Attendee Income			1,500.00	90.00	270.00	1,025.00	30.00	30.00	1,020.00	300.00	685.00	\$4,950.00
4422 WBC Events Sponsorship Income		3,825.00	5,100.00	850.00	425.00	425.00					100.00	\$10,725.00
4425 WBC Event Expense			-750.00	-2,005.46			-1,500.00		-685.00	-2,500.40	-2,785.00	\$ -10,225.86
Total 4420 WBC Events Income		3,825.00	5,850.00	-1,065.46	695.00	1,450.00	-1,470.00	30.00	335.00	-2,200.40	-2,000.00	\$5,449.14
4430 Member Luncheon Income												\$0.00
4432 Member Luncheon Attendee Income	25.00	530.00	325.00	275.00	345.00	85.00		90.00	220.00	75.00		\$1,970.00
4435 Members Luncheon Expense	-150.00	-150.00	-376.61	-144.10	-154.92				-144.83	-215.60		\$ -1,336.06
Total 4430 Member Luncheon Income	-125.00	380.00	-51.61	130.90	190.08	85.00		90.00	75.17	-140.60		\$633.94
Total 4400 MEMBERSHIP ACTIVITIES INCOME	-256.22	4,205.00	5,798.39	-934.56	885.08	1,535.00	-1,515.40	120.00	410.17	-2,341.00	-2,000.00	\$5,906.46
Total Income	\$13,164.76	\$19,708.39	\$25,342.35	\$9,017.63	\$20,133.47	\$11,390.61	\$9,522.95	\$11,553.74	\$1,966.54	\$60.35	\$650.77	\$122,511.56
GROSS PROFIT	\$13,164.76	\$19,708.39	\$25,342.35	\$9,017.63	\$20,133.47	\$11,390.61	\$9,522.95	\$11,553.74	\$1,966.54	\$60.35	\$650.77	\$122,511.56
Expenses												
5001 Advertising Expense			375.00	375.00	375.00				1,064.60	1,040.60		\$3,230.20
5003 Bookkeeping Expense	1,250.00	1,000.00	1,250.00	1,437.50	1,400.00	1,000.00	1,050.00	1,150.00	1,000.00	1,500.00	1,250.00	\$13,287.50
5007 Contract Labor Expense	150.00			315.00		260.00						\$725.00
5009 Contributions Expense	103.14	100.00	215.00									\$418.14
5011 Cr Card Processing & Bank Charges Expense	224.29	268.15	321.76	162.35	240.82	83.79	52.50	183.47	70.60	268.68	264.26	\$2,140.67
5015 Dues & Subscriptions Expense	151.00	696.00	476.00	200.00	101.00	347.00	300.82	121.00	121.00	171.00	121.00	\$2,805.82
5018 Insurance Expense												\$0.00
5019 General Insurance Expense				1,009.00	964.00							\$1,973.00
Total 5018 Insurance Expense				1,009.00	964.00							\$1,973.00
5023 Meetings / Conventions Expense	250.00	125.00						145.00				\$520.00
5025 Membership Expense	218.33	46.90	361.50	429.38	190.87	87.86	240.27	140.31	16.14		108.38	\$1,839.94
5030 Meals & Entertainment												\$0.00
5032 Meals - 50%	37.17	72.04					66.47			104.61		\$280.29
Total 5030 Meals & Entertainment	37.17	72.04					66.47			104.61		\$280.29
5031 Office Supplies Expense	167.40	2,266.18	117.19	430.80	245.92	31.57	196.90	-24.23		79.47	145.30	\$3,656.50
5033 Payroll Processing Expense	102.00	100.25	102.00	102.00	102.00	195.25	100.25	7.00	102.00	107.00	107.00	\$1,126.75
5035 Payroll Tax Expense	783.79	677.68	677.87	742.23	730.64	663.73	622.54	737.49	740.95	723.78	724.29	\$7,824.99
5039 Postage & Delivery Expense		202.00	36.67	63.00	201.00				200.00		91.29	\$793.96
5048 Rent Expense - PATH Bldg	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	776.46	\$8,541.06
5049 Repairs & Maintenance Expense				433.65								\$433.65
5051 Simple IRA Company Contribution Expense	230.00	230.00	230.00	230.00	230.00	115.00	115.00					\$1,380.00
5053 Technology Expense												\$0.00
6054 Software Costs	831.19	1,208.60	844.72	3,128.65	723.14	953.99	608.99	590.68	605.50	694.07	615.84	\$10,805.37
6055 Utility Costs	265.46		272.92	272.92	272.92	273.03	273.03	273.03	274.12	274.12	274.12	\$2,725.67
6056 Equipment Rental	405.62		569.17	460.37	616.16	187.86		187.86	266.36	407.37	187.86	\$3,288.63
6057 IT Services	104.00		78.00	535.00		275.00	100.00		25.00			\$1,117.00
Total 5053 Technology Expense	1,606.27	1,208.60	1,764.81	4,396.94	1,612.22	1,689.88	982.02	1,051.57	1,170.98	1,375.56	1,077.82	\$17,936.67
5055 Telephone Expense	128.81	128.81					171.91	108.36	108.36	108.36	108.36	\$862.97
5060 Wages Expense												\$0.00

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5063 Wages_Admin	1,515.00	1,050.00	1,065.00	1,815.00	1,680.00	900.00	420.00	1,760.00	1,800.00	1,600.00	1,620.00	\$15,225.00
5064 Wages_Exec Director	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	\$84,333.26
Total 5060 Wages Expense	9,181.66	8,716.66	8,731.66	9,481.66	9,346.66	8,566.66	8,086.66	9,426.66	9,466.66	9,266.66	9,286.66	\$99,558.26
5065 Website Development Expense			250.00	149.00	149.00	151.98	151.98	151.98	151.98	151.98	151.98	\$1,459.88
Unapplied Cash Bill Payment Expense-1				0.00								\$0.00
Total Expenses	\$15,360.32	\$16,614.73	\$15,685.92	\$20,733.97	\$16,665.59	\$13,969.18	\$12,913.78	\$13,975.07	\$14,989.73	\$15,674.16	\$14,212.80	\$170,795.25
NET OPERATING INCOME	\$ -2,195.56	\$3,093.66	\$9,656.43	\$ -11,716.34	\$3,467.88	\$ -2,578.57	\$ -3,390.83	\$ -2,421.33	\$ -13,023.19	\$ -15,613.81	\$ -13,562.03	\$ -48,283.69
Other Income												
7005 Investment Income	10.36	16.96	3.96	18.02	3.92	10.10	16.28	3.01	8.98	8.18	7.34	\$107.11
7010 Unrealized Gains/Losses		197.24	-145.84	542.86	-623.26	229.50	466.25	206.12	66.23	25.04	979.06	\$1,943.20
Previous Year Income	3,430.00	1,900.00			590.00	200.00						\$6,120.00
Total Other Income	\$3,440.36	\$2,114.20	\$ -141.88	\$560.88	\$ -29.34	\$439.60	\$482.53	\$209.13	\$75.21	\$33.22	\$986.40	\$8,170.31
Other Expenses												
Previous Year's Expenses	700.00	500.00										\$1,200.00
Total Other Expenses	\$700.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,200.00
NET OTHER INCOME	\$2,740.36	\$1,614.20	\$ -141.88	\$560.88	\$ -29.34	\$439.60	\$482.53	\$209.13	\$75.21	\$33.22	\$986.40	\$6,970.31
NET INCOME	\$544.80	\$4,707.86	\$9,514.55	\$ -11,155.46	\$3,438.54	\$ -2,138.97	\$ -2,908.30	\$ -2,212.20	\$ -12,947.98	\$ -15,580.59	\$ -12,575.63	\$ -41,313.38