Fauquier Chamber

Profit and Loss Comparison

January - February, 2023

	TOTAL			
	JAN - FEB, 2023	JAN - FEB, 2022 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	500.00	500.00	0.00 %	1.52 %
4012 Renewal Member Dues Income	12,125.00	11,491.25	5.52 %	36.88 %
4013 New Member Dues Income	2,495.00	2,445.00	2.04 %	7.59 %
Total 4010 MEMBERSHIP INCOME	**15,120.00**	**14,436.25**	**4.74 %**	**45.99 %**
4100 EVENTS INCOME				
4110 Valor Awards Income				
4111 Valor Awards Sponsorship Income	1,550.00			4.72 %
Total 4110 Valor Awards Income	**1,550.00**			**4.72 %**
4120 Festival Income				
4125 Festival Expense	-103.98	-100.00	-3.98 %	-0.32 %
Total 4120 Festival Income	**-103.98**	**-100.00**	**-3.98 %**	**-0.32 %**
4130 Legislative Events Income				
4132 Legislative Events Attendee Income	1,160.00	15.00	7,633.33 %	3.53 %
4135 Legislativ Events Expense	-754.07			-2.29 %
4136 Economic Summit Sponsorship Income		400.00	-100.00 %	
4137 Economic Summit Attendee Income		525.00	-100.00 %	
Total 4130 Legislative Events Income	**405.93**	**940.00**	**-56.82 %**	**1.23 %**
4160 Member Orientation				
4161 Member Orientation Sponsorship	78.00			0.24 %
4165 Member Orientation Expenses	-58.35	-435.68	86.61 %	-0.18 %
Total 4160 Member Orientation	**19.65**	**-435.68**	**104.51 %**	**0.06 %**
4170 After 5				
4171 After 5 Sponsorship	150.00			0.46 %
4175 After 5 Expense		-26.32	100.00 %	
Total 4170 After 5	**150.00**	**-26.32**	**669.91 %**	**0.46 %**
4180 Before 9				
4181 Before 9 Sponsorships		30.00	-100.00 %	
4185 Before 9 Expenses	-315.15	-65.47	-381.37 %	-0.96 %
Total 4180 Before 9	**-315.15**	**-35.47**	**-788.50 %**	**-0.96 %**
4190 Networking Events				
4192 Networking Events Attendee Fees		150.00	-100.00 %	
4195 Networking Events Expense		-293.53	100.00 %	
Total 4190 Networking Events		**-143.53**	**100.00 %**	
Total 4100 EVENTS INCOME	**1,706.45**	**199.00**	**757.51 %**	**5.19 %**
4200 NON DUES INCOME				
4201 Non Dues Income Other		75.00	-100.00 %	
4204 Corporate Sponsorship Income	9,145.00	8,905.00	2.70 %	27.82 %
4208 Advertising Sponsorships	1,400.00	815.00	71.78 %	4.26 %
4800 Donated "Rent" Income-New Space	1,552.92	1,552.92	0.00 %	4.72 %

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Total 4200 NON DUES INCOME	**12,097.92**	**11,347.92**	**6.61 %**	**36.80 %**
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4415 FYPG Events Expense	-131.22			-0.40 %
Total 4410 FYPG Events Income	**-131.22**			**-0.40 %**
4420 WBC Events Income				
4422 WBC Events Sponsorship Income	3,825.00			11.64 %
4425 WBC Event Expense		-385.00	100.00 %	
Total 4420 WBC Events Income	**3,825.00**	**-385.00**	**1,093.51 %**	**11.64 %**
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	555.00			1.69 %
4435 Members Luncheon Expense	-300.00			-0.91 %
Total 4430 Member Luncheon Income	**255.00**			**0.78 %**
Total 4400 MEMBERSHIP ACTIVITIES INCOME	**3,948.78**	**-385.00**	**1,125.66 %**	**12.01 %**
Total Income	**$32,873.15**	**$25,598.17**	**28.42 %**	**100.00 %**
GROSS PROFIT	**$32,873.15**	**$25,598.17**	**28.42 %**	**100.00 %**
Expenses				
5001 Advertising Expense		29.99	-100.00 %	
5003 Bookkeeping Expense	2,250.00	2,750.00	-18.18 %	6.84 %
5007 Contract Labor Expense	150.00			0.46 %
5009 Contributions Expense	203.14			0.62 %
5011 Cr Card Processing & Bank Charges Expense	492.44	373.46	31.86 %	1.50 %
5015 Dues & Subscriptions Expense	847.00	622.48	36.07 %	2.58 %
5018 Insurance Expense				
5019 General Insurance Expense		264.80	-100.00 %	
Total 5018 Insurance Expense		**264.80**	**-100.00 %**	
5023 Meetings / Conventions Expense	375.00			1.14 %
5025 Membership Expense	265.23	189.48	39.98 %	0.81 %
5030 Meals & Entertainment				
5032 Meals - 50%	109.21			0.33 %
Total 5030 Meals & Entertainment	**109.21**			**0.33 %**
5031 Office Supplies Expense	2,433.58	361.21	573.73 %	7.40 %
5033 Payroll Processing Expense	202.25	192.25	5.20 %	0.62 %
5035 Payroll Tax Expense	1,461.47	1,049.77	39.22 %	4.45 %
5039 Postage & Delivery Expense	202.00	238.14	-15.18 %	0.61 %
5048 Rent Expense - PATH Bldg	1,552.92	1,552.92	0.00 %	4.72 %
5051 Simple IRA Company Contribution Expense	460.00	300.00	53.33 %	1.40 %
5053 Technology Expense				
6054 Software Costs	2,039.79	1,247.30	63.54 %	6.21 %
6055 Utility Costs	265.46	552.82	-51.98 %	0.81 %
6056 Equipment Rental	405.62	710.47	-42.91 %	1.23 %

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6057 IT Services	104.00	200.00	-48.00 %	0.32 %
Total 5053 Technology Expense	**2,814.87**	**2,710.59**	**3.85 %**	**8.56 %**
5055 Telephone Expense	257.62	257.62	0.00 %	0.78 %
5060 Wages Expense				
5062 Salary Expense		12,386.35	-100.00 %	
5063 Wages_Admin	2,565.00			7.80 %
5064 Wages_Exec Director	15,333.32			46.64 %
Total 5060 Wages Expense	**17,898.32**	**12,386.35**	**44.50 %**	**54.45 %**
Total Expenses	**$31,975.05**	**$23,279.06**	**37.36 %**	**97.27 %**
NET OPERATING INCOME	**$898.10**	**$2,319.11**	**-61.27 %**	**2.73 %**
Other Income				
7005 Investment Income	27.32	11.56	136.33 %	0.08 %
7010 Unrealized Gains/Losses	197.24	452.15	-56.38 %	0.60 %
Previous Year Income	5,330.00	6,020.00	-11.46 %	16.21 %
Total Other Income	**$5,554.56**	**$6,483.71**	**-14.33 %**	**16.90 %**
Other Expenses				
Previous Year’s Expenses	1,200.00	385.00	211.69 %	3.65 %
Total Other Expenses	**$1,200.00**	**$385.00**	**211.69 %**	**3.65 %**
NET OTHER INCOME	**$4,354.56**	**$6,098.71**	**-28.60 %**	**13.25 %**
NET INCOME	**$5,252.66**	**$8,417.82**	**-37.60 %**	**15.98 %**