

Fauquier Chamber

Profit and Loss Comparison

January - February, 2024

	TOTAL			
	JAN - FEB, 2024	JAN - FEB, 2023 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	330.00	500.00	-34.00 %	0.95 %
4012 Renewal Member Dues Income	10,565.50	12,125.00	-12.86 %	30.47 %
4013 New Member Dues Income	2,830.00	2,495.00	13.43 %	8.16 %
Total 4010 MEMBERSHIP INCOME	13,725.50	15,120.00	-9.22 %	39.59 %
4100 EVENTS INCOME				
4110 Valor Awards Income				
4111 Valor Awards Sponsorship Income	7,200.00	1,550.00	364.52 %	20.77 %
Total 4110 Valor Awards Income	7,200.00	1,550.00	364.52 %	20.77 %
4120 Festival Income				
4125 Festival Expense		-103.98	100.00 %	
Total 4120 Festival Income		-103.98	100.00 %	
4130 Legislative Events Income				
4131 Legislative Events Sponsorship Income	100.00			0.29 %
4132 Legislative Events Attendee Income		1,160.00	-100.00 %	
4135 Legislativ Events Expense	-117.94	-754.07	84.36 %	-0.34 %
Total 4130 Legislative Events Income	-17.94	405.93	-104.42 %	-0.05 %
4160 Member Orientation				
4161 Member Orientation Sponsorship	77.00	78.00	-1.28 %	0.22 %
4165 Member Orientation Expenses	-41.13	-58.35	29.51 %	-0.12 %
Total 4160 Member Orientation	35.87	19.65	82.54 %	0.10 %
4170 After 5				
4171 After 5 Sponsorship		150.00	-100.00 %	
4175 After 5 Expense	-80.49			-0.23 %
Total 4170 After 5	-80.49	150.00	-153.66 %	-0.23 %
4180 Before 9				
4185 Before 9 Expenses		-315.15	100.00 %	
Total 4180 Before 9		-315.15	100.00 %	
Total 4100 EVENTS INCOME	7,137.44	1,706.45	318.26 %	20.59 %
4200 NON DUES INCOME				
4204 Corporate Sponsorship Income	5,097.50	9,145.00	-44.26 %	14.70 %
4208 Advertising Sponsorships	150.00	1,400.00	-89.29 %	0.43 %
4210 Directory Page Review Income	0.00			0.00 %
4800 Donated "Rent" Income-New Space	1,552.92	1,552.92	0.00 %	4.48 %
Total 4200 NON DUES INCOME	6,800.42	12,097.92	-43.79 %	19.61 %
4300 ADVERTISING INCOME				
4314 Digital Business Directory Income	0.00			0.00 %
Total 4300 ADVERTISING INCOME	0.00			0.00 %
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				

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4412 FYPG Events Attendee Income	300.00			0.87 %
4415 FYPG Events Expense	-315.90	-131.22	-140.74 %	-0.91 %
Total 4410 FYPG Events Income	-15.90	-131.22	87.88 %	-0.05 %
4420 WBC Events Income				
4421 WBC Events Attendee Income	245.00			0.71 %
4422 WBC Events Sponsorship Income	5,950.00	3,825.00	55.56 %	17.16 %
Total 4420 WBC Events Income	6,195.00	3,825.00	61.96 %	17.87 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	830.00	555.00	49.55 %	2.39 %
4435 Members Luncheon Expense		-300.00	100.00 %	
Total 4430 Member Luncheon Income	830.00	255.00	225.49 %	2.39 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	7,009.10	3,948.78	77.50 %	20.22 %
Total Income	\$34,672.46	\$32,873.15	5.47 %	100.00 %
GROSS PROFIT	\$34,672.46	\$32,873.15	5.47 %	100.00 %
Expenses				
5003 Bookkeeping Expense	2,500.00	2,250.00	11.11 %	7.21 %
5007 Contract Labor Expense		150.00	-100.00 %	
5009 Contributions Expense	50.00	203.14	-75.39 %	0.14 %
5011 Cr Card Processing & Bank Charges Expense	381.45	492.44	-22.54 %	1.10 %
5015 Dues & Subscriptions Expense	467.00	847.00	-44.86 %	1.35 %
5021 Interest Expense	93.39			0.27 %
5023 Meetings / Conventions Expense	207.73	375.00	-44.61 %	0.60 %
5025 Membership Expense	64.15	265.23	-75.81 %	0.19 %
5030 Meals & Entertainment				
5032 Meals - 50%		109.21	-100.00 %	
Total 5030 Meals & Entertainment		109.21	-100.00 %	
5031 Office Supplies Expense	150.63	2,433.58	-93.81 %	0.43 %
5033 Payroll Processing Expense	227.50	202.25	12.48 %	0.66 %
5035 Payroll Tax Expense	1,493.98	1,461.47	2.22 %	4.31 %
5039 Postage & Delivery Expense		202.00	-100.00 %	
5048 Rent Expense - PATH Bldg	1,552.92	1,552.92	0.00 %	4.48 %
5051 Simple IRA Company Contribution Expense		460.00	-100.00 %	
5053 Technology Expense				
6054 Software Costs	1,712.05	2,039.79	-16.07 %	4.94 %
6055 Utility Costs	307.54	265.46	15.85 %	0.89 %
6056 Equipment Rental	795.23	405.62	96.05 %	2.29 %
6057 IT Services	100.00	104.00	-3.85 %	0.29 %
Total 5053 Technology Expense	2,914.82	2,814.87	3.55 %	8.41 %
5055 Telephone Expense	216.72	257.62	-15.88 %	0.63 %
5060 Wages Expense				
5063 Wages_Admin	2,980.00	2,565.00	16.18 %	8.59 %
5064 Wages_Exec Director	15,333.32	15,333.32	0.00 %	44.22 %

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Total 5060 Wages Expense	18,313.32	17,898.32	2.32 %	52.82 %
5065 Website Development Expense	303.96			0.88 %
Total Expenses	\$28,937.57	\$31,975.05	-9.50 %	83.46 %
NET OPERATING INCOME	\$5,734.89	\$898.10	538.56 %	16.54 %
Other Income				
7005 Investment Income	20.79	27.32	-23.90 %	0.06 %
7010 Unrealized Gains/Losses	-133.62	197.24	-167.74 %	-0.39 %
Previous Year Income	5,515.00	5,330.00	3.47 %	15.91 %
Total Other Income	\$5,402.17	\$5,554.56	-2.74 %	15.58 %
Other Expenses				
Previous Year's Expenses	4,454.15	1,200.00	271.18 %	12.85 %
Total Other Expenses	\$4,454.15	\$1,200.00	271.18 %	12.85 %
NET OTHER INCOME	\$948.02	\$4,354.56	-78.23 %	2.73 %
NET INCOME	\$6,682.91	\$5,252.66	27.23 %	19.27 %